

Confidential



Shin Kong Financial Holding

Company Overview

January 2010

Disclaimer

This presentation and the presentation materials distributed herewith include forward-looking statements. All statements, other than statements of historical facts, that address activities, events or developments that Shin Kong Financial Holding Company (“Shin Kong FHC”) expect or anticipate will or may occur in the future (including but not limited to projections, targets, estimates and business plans) are forward-looking statements. Shin Kong FHC’s actual results or developments may differ materially from those indicated by these forward-looking statements as a result of various factors and uncertainties, including but not limited to price fluctuations, actual demand, exchange rate fluctuations, market shares, competition, changes in legal, financial and regulatory frameworks, international economic and financial market conditions, political risks, cost estimates and other risks and factors beyond our control. In addition, Shin Kong FHC makes the forward-looking statements referred to herein as of today and undertakes no obligation to update these statements.

Figures in this presentation and the presentation materials distributed herewith are preliminary numbers.

Agenda

I. SKFH

II. Life Insurance Business

III. Banking Business

IV. Appendix

- Market opportunities
- SKL Premium
- One-off losses of CDO & CBO investment
- EV & AV Result
- SKL China Development Strategy
- Other Information

Who We Are

- Major financial holding company in Taiwan
 - Five subsidiaries including life insurance, bank, securities, asset management, and insurance brokerage
 - 3rd largest life insurer with 10.5% market share
 - 10th largest private bank with 107 branches
- One of the few FHCs in Taiwan with significant presence in both insurance and banking

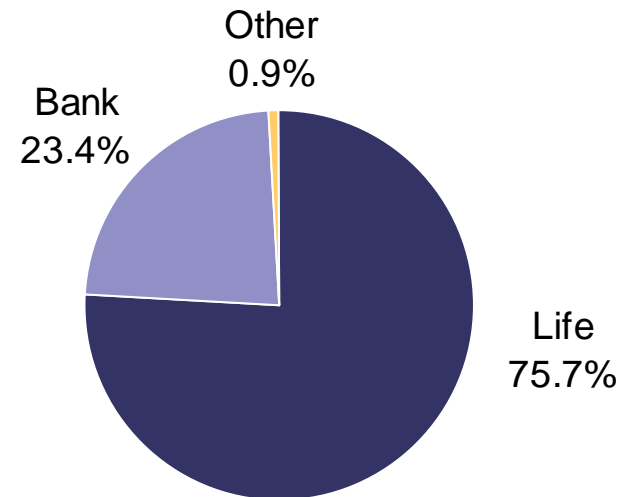
Financial Overview

NT\$bn	2006	2007	2008
Total Assets	1,492.3	1,688.1	1,740.2
Shareholders' Equity	90.8	100.1	56.2
Market Value	164.6	112.6	55.7
Net Income ⁽¹⁾	5.9	5.0	-21.0
ROA	0.4%	0.3%	-1.3%
ROE	7.6%	5.3%	-28.4%
Foreign Ownership	31.8%	20.4%	22.6%

Note:

(1) Excludes minority interest income

2008 Asset Mix



Corporate Structure

Unique Integrated Financial Services Platform



	Shin Kong Life	Shin Kong Bank	Shin Kong Investment Trust	Shin Kong Insurance Brokers
Date of Incorporation	7/1963	1/1997	9/1992	1/2003
Assets (NT\$bn)	1,301.3	402.9	0.65	0.13
% of Group Assets	75.7%	23.4%	<0.1%	<0.1%
Earnings (NT\$m)	-19,738	227	-2	51
Branches/Offices	366	107	3	1
Market Share	10.5%	1.4%	2.1%	-

Seasoned Management Team



**Hsu,
Victor**

President & Spokesperson,
Shin Kong Financial Holding

Experiences:

- First Vice President, Shin Kong Financial Holding
 - CFO, Shin Kong Life
- Membership & others:
- Director, Life Insurance Association of R.O.C.
 - Member, Financial Holding Business Committee



**Pan,
Po Tseng**

President, Shin Kong Life

Experiences:

- SEVP, Shin Kong Life
- Membership & others:
- Director, Life Insurance Association of R.O.C.
 - Director, Insurance Society of R.O.C.
 - Director, Institute for Life Insurance Safety Fund



**Chen,
Cheng Luan**

President, Shin Kong Insurance Brokers

Experiences:

- AVP, Shin Kong Life



**Lai,
Chin Yuan**

President, Shin Kong Bank

Experiences:

- SEVP & President of Asia-Pacific market, Mega Bank
- SEVP & General Manger of Taichung Branch, ICBC
- Director of Waterland Financial Holdings
- Director of R.O.C. Bills Finance Association



**Huang,
Richard**

President, Shin Kong Investment Trust

Experiences:

- Vice President, Shin Kong Investment Trust

Strong Track Record of Attracting and Integrating Outside Talent



**Yung,
Winston**

CFO, Shin Kong Financial Holding
CFO, Shin Kong Life

Experiences:

- Deputy CFO, Shin Kong Financial Holding
- Associate Principal, McKinsey & Co.
- Manager, Finance and Administration, Royal Insurance (Taiwan)



**Chu,
Grace**

CRO, Shin Kong Financial Holding
CRO, Shin Kong Life

Experiences:

- Senior Vice President, Taiwan International Securities Company
- Co-Chair, Risk Control Committee, Taiwan Securities Association
- Executive Vice President, Taiwan Ratings Corporation



**Lin,
Han Wei**

VP, Actuarial & Planning Department,
Shin Kong Life

Experiences:

- Assistant Actuary, New York Life (USA)
- Director and Actuary, Lincoln Financial Group (USA)
- FSA
- MAAA
- CFA



**Chen,
Dennis**

Chief Information Officer,
Shin Kong Financial Holding
Chief Information Officer,
Shin Kong Life

Experiences:

- Director, Core Banking Business, Unisys Limited
- Director, e-Business, Electronic Data Systems



**Lin,
Sunny**

VP, Wealth Management, Shin Kong Bank

Experiences:

- SVP, Wealth Management, Fuhwa Bank
- AVP, Int'l Private Client Group, Merrill Lynch (Taiwan)
- AVP, Personal Banking Center, Citibank, N.A. (Taiwan)

Sound Policies and Practices to Ensure Proper Corporate Governance

Board Control

- Increasingly diversified shareholding structure with ~20% foreign ownership and ~2% employee ownership
- 3 independent non-executive Board directors appointed in 2008
 - Chi-Shih Cheng: Former Head of Insurance Bureau, Ministry of Finance
 - Masao Tsuji: Chairman of the Japan Securities Investment Advisers Association
 - Wen-Chi Wu: Professor at the Chihlee Institute of Technology

Legal Compliance

- Appointed Compliance Officer to further strengthen internal risk control and legal compliance
- Compliance officer is appointed by the Board and reports to the FHC President; he submits a report to the Board on a half-yearly basis

Internal Audit

- Chief Auditor reports directly to the Board
- One business audit every year
- One finance, risk management and compliance audit every half year

Disclosure

- Spokesperson and Deputy spokesperson appointed
- Upload information to public information website regularly
- Dedicated IR team established to respond to investor questions
- Quarterly result meeting to update media / investors on operational performance

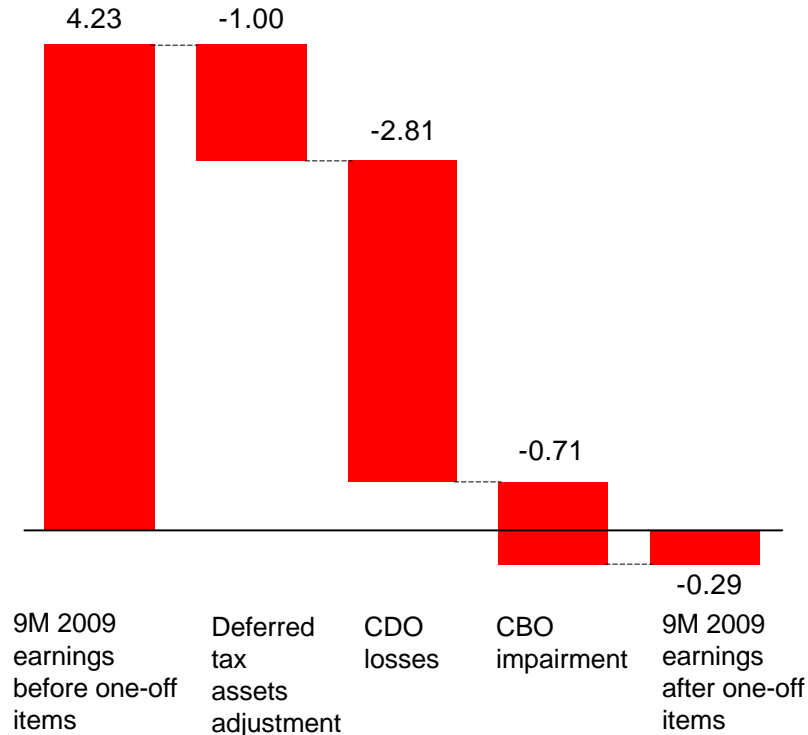
SKFH – 9M 2009 Overview

- SKFH recorded a profit of NT\$0.34bn in Q3, up 2,146.7% QoQ. After-tax loss in 9M decreased to NT\$0.29bn. EPS was -NT\$0.04.
- Excluding one-off items such as CDO/CBO losses (NT\$3.52bn) and DTA adjustment (NT\$1.00bn), profit would have been NT\$4.23bn.
- Investment income continued to improve; 9M annualized investment return was 4.12%, higher than 3.64% in 1H 2009.
- Tight control of expenses
 - SKL: Operating expenses were 23.6% lower than 9M08
 - SKB: Operating expenses decreased 12.1% year-on-year
- Capital enhancement plans successfully executed; shareholders' equity grew strongly
 - NT\$13.13bn GDRs successfully issued in July
 - NT\$5.3bn rights issue priced on 10/6 at NT\$10.6 per share. New shares expected to be issued before the end of 2009. Combined with the GDR, overall capital raised will reach NT\$18bn as originally planned
 - All capital adequacy ratios of SKFH and subsidiaries were above regulatory requirements as of the end of June 2009
 - As of the end of September, consolidated shareholders' equity of SKFH was NT\$84.27bn, 50.0% higher compared to the end of 2008

Net Income – 9M 2009

Group net income

NT\$bn



Net income contribution

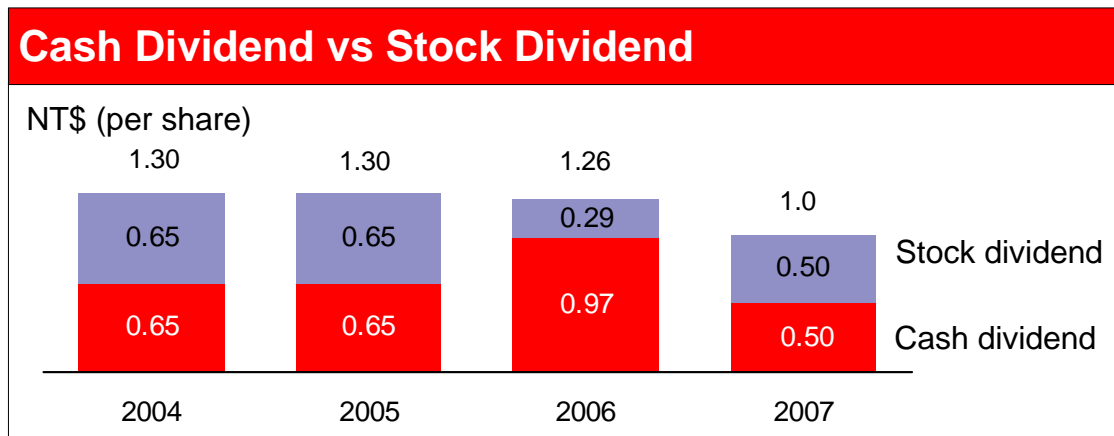
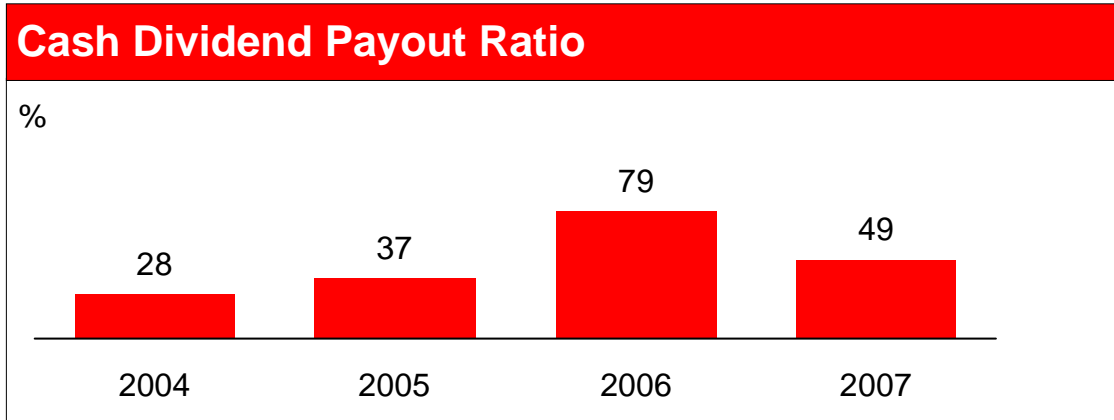
NT\$bn

Subsidiaries	9M 09	9M 08
Shin Kong Life	-1.04	-11.04
Shin Kong Bank	0.45	0.20
Shin Kong Securities	0.27	-0.26
Shin Kong Investment Trust	0.01	-0.03
Shin Kong Insurance Brokers	0.05	0.04
Others ⁽¹⁾	-0.03	-0.23
Net income	-0.29	-11.32

Note:

(1) Include other income of SKFH, income taxes, and profit from Masterlink Securities

Dividend Distribution



Comment

- Due to loss in 2008, no dividend is declared for the year
- Long-term goal is to increase cash payout ratio and percentage of cash dividend

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Shin Kong Life

- 3rd largest life insurer in Taiwan with 10.5% market share and 3 million customers
- Strong distribution network with 13,000 agents, 366 sales offices and bancassurance relationships with over 20 banks
- Offer a wide range of life insurance products, including traditional life, accident and health, interest-sensitive and investment-linked products

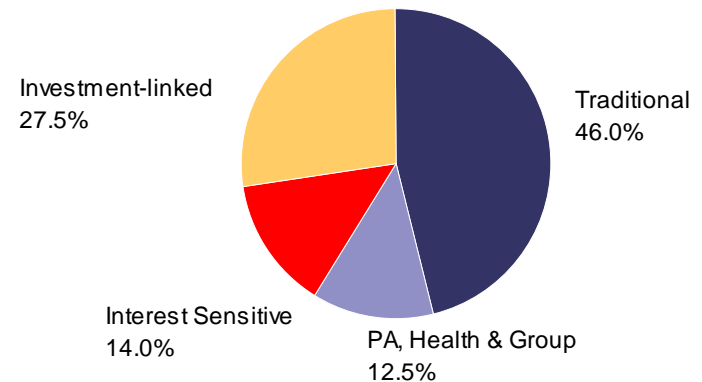
Financial Overview

NT\$bn	2006	2007	2008
Total Premium	181.5	215.9	201.9
Net Income	11.8	2.4	-19.74
Total Assets	1,117.4	1,229.2	1,301.3
Shareholders' Equity	69.9	60.0	24.8
ROE ⁽¹⁾	21.90%	3.68%	-48.59%
ROA	1.13%	0.21%	-1.56%

Note:

(1) Excludes preferred shares

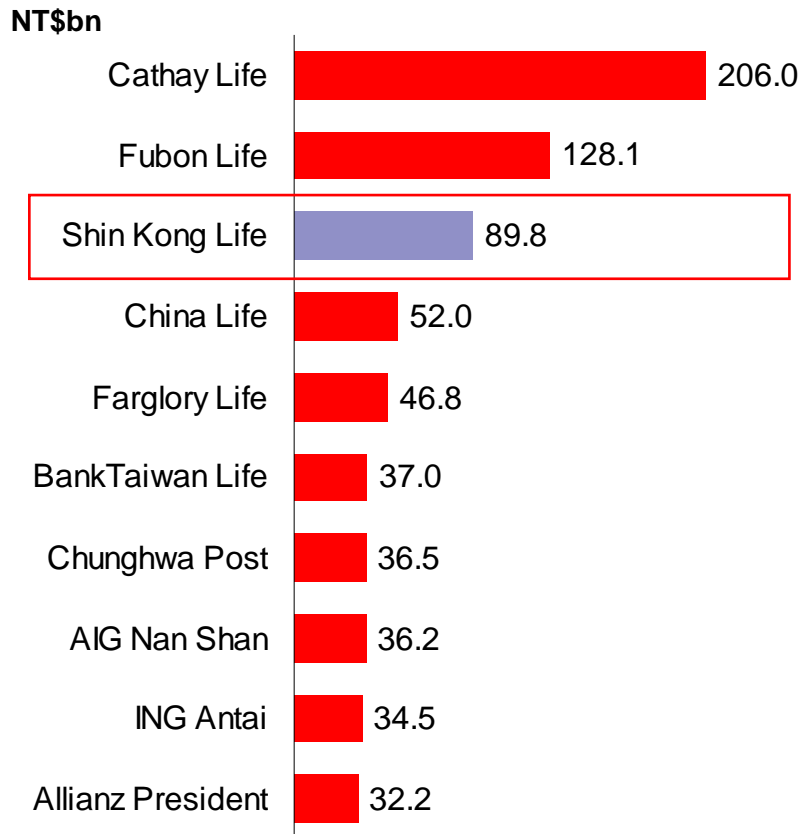
2008 Total Premium Written



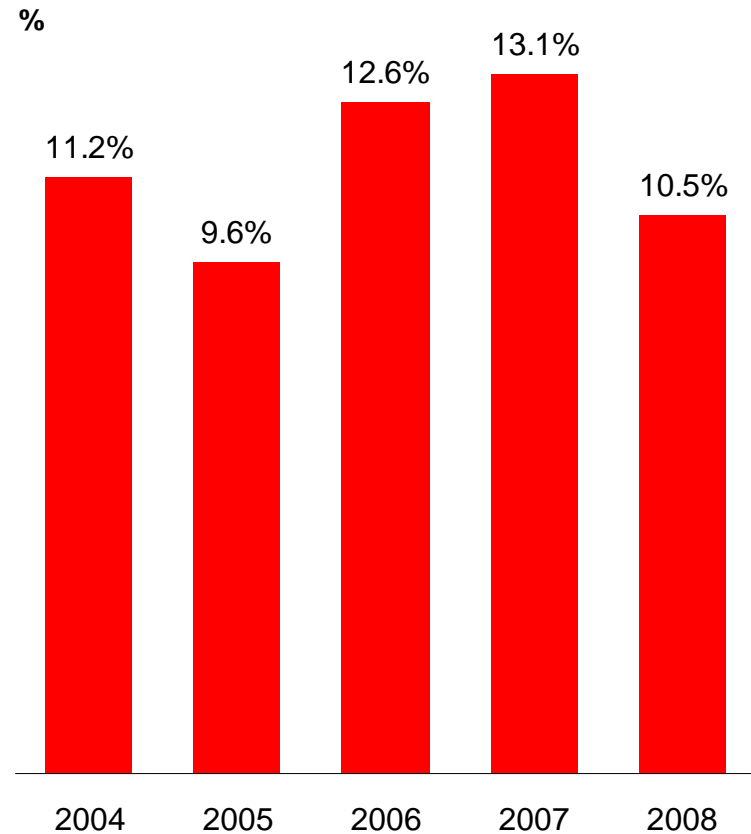
Total Premium Written: NT\$201.9 bn

Shin Kong Market Share

FYP of Top 10 Players – 2008



Shin Kong FYP Market Share Over Time



Awards and Recognition



Taiwan Superbrand (2006)
by Superbrands International



Information Disclosure A+
(2006, 2007, 2008, 2009)
by Securities & Futures Institute



Institutional Investor of the Year
(2006) by Finance Asia



Insurance Faith, Hope and Love Award
by Risk Management & Insurance Media Group



National Quality Award
(2004) by MOEA



National Community Service Award (2007)
by Ministry of the Interior



Global Views Excellent Service Award (2008)
by Taiwan Global Views Magazine



Top 5 Websites in Greater China (2009)
by IR Global Rankings

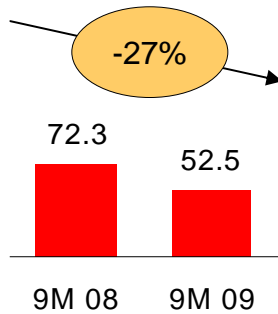
SKL – 9M 2009 Overview

- Driven by improving investment income and lower expenses, SKL returned to profitability in Q3 and recorded a profit of NT\$0.28bn. 9M after-tax loss shrank to NT\$1.04bn. ROE was -3.4%. Excluding one-off items, after-tax profit would have been NT\$3.48bn.
- FYP was NT\$52.46bn, down 27.4% YoY. To maintain reasonable profit margin, growth rate was lower than market growth of -6.3%. Market share was 8.2%.
- Traditional and interest-sensitive products contributed 36.4% and 44.9% of FYP respectively. FYP from traditional products was NT\$19.11bn, up 246.6% YoY. Driven by strong sales of high-value health products, health premium grew by 424.1%; market share was 16.1%. Sales of investment linked products showed signs of recovery and contributed NT\$4.72bn in Q3 FYP as global markets stabilize.
- VNB grew strongly compared to the same period last year.
- 13-month persistency was 83.6%. 25-month persistency slightly improved to 81.6%.
- 9M 2009 annualized investment return significantly improved to 4.12% from 1.96% in 2008.
- Shareholders' equity improved from NT\$28.17bn in 1H to NT\$36.83bn, up 30.7% QoQ.
- A piece of land on Ying Tsai Road in Taichung was successfully auctioned in October. Capital gain of NT\$1.00bn will be recorded in Q4.

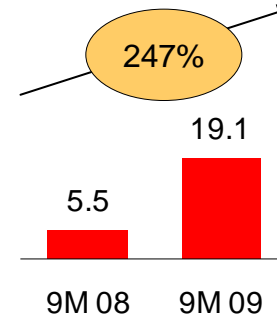
First Year Premium – 9M 2009

NT\$bn

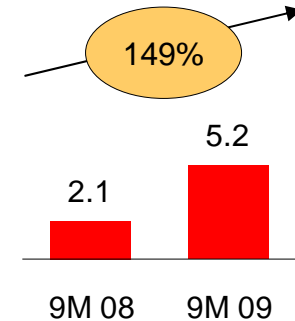
Market share 8.2%



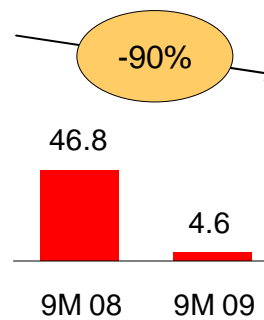
Traditional



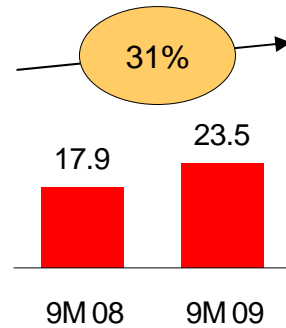
PA, Health and Group



Investment-linked



Interest-sensitive

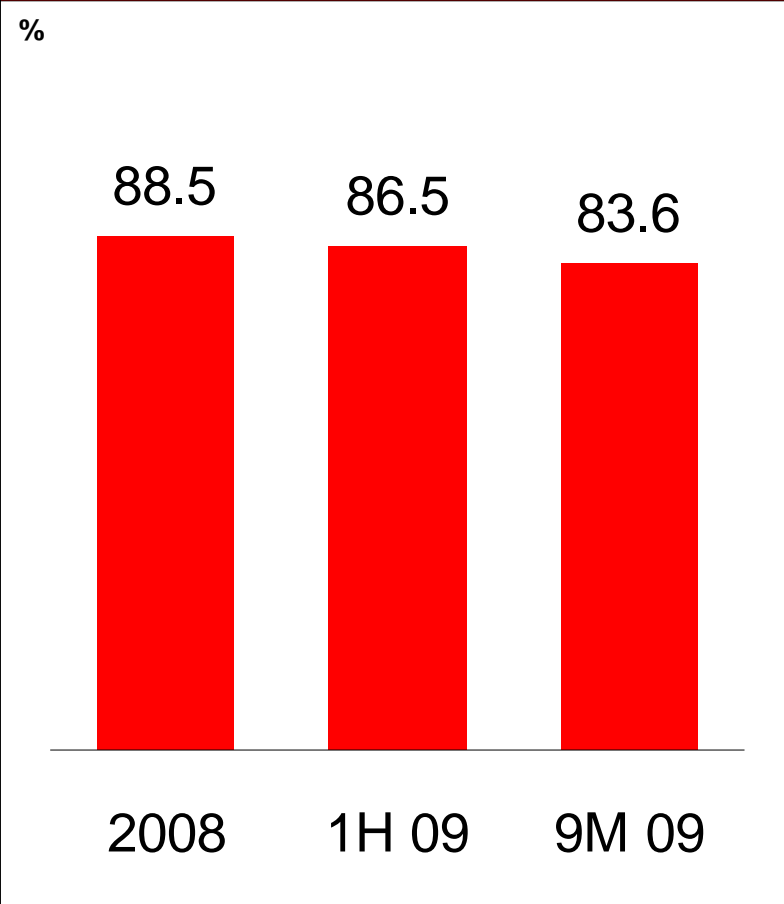


Comments

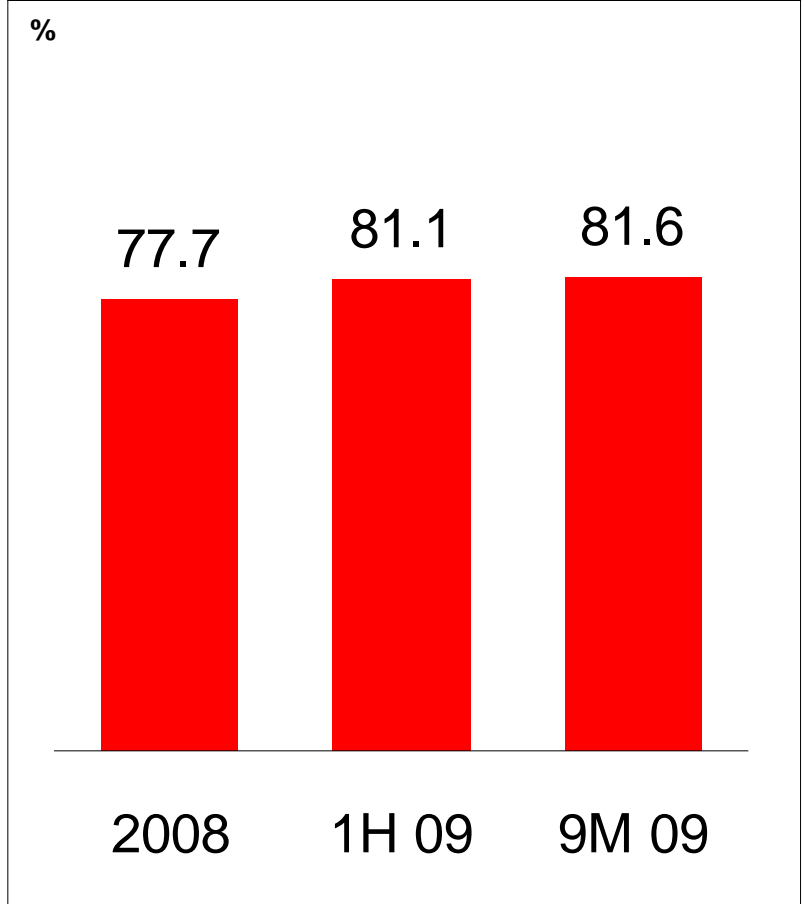
- To maintain reasonable profit margin, FYP was controlled at level lower than last year
- Traditional and interest-sensitive products contributed significant shares (36.4% and 44.9% respectively) of FYP
- Driven by global market recovery, sales of investment linked products recovered and contributed NT\$4.72bn in Q3 FYP
- Sales of high value health products remained strong. FYP growth was 424.1% YoY; market share was 16.1%

Persistency Ratio

13 month persistency



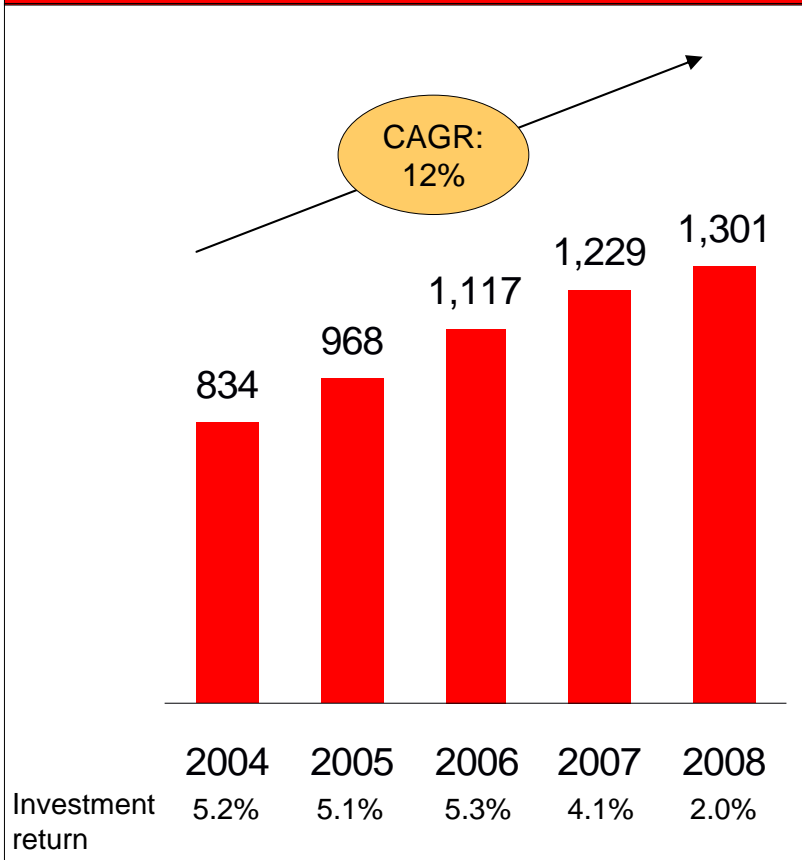
25 month persistency



Investment Portfolio

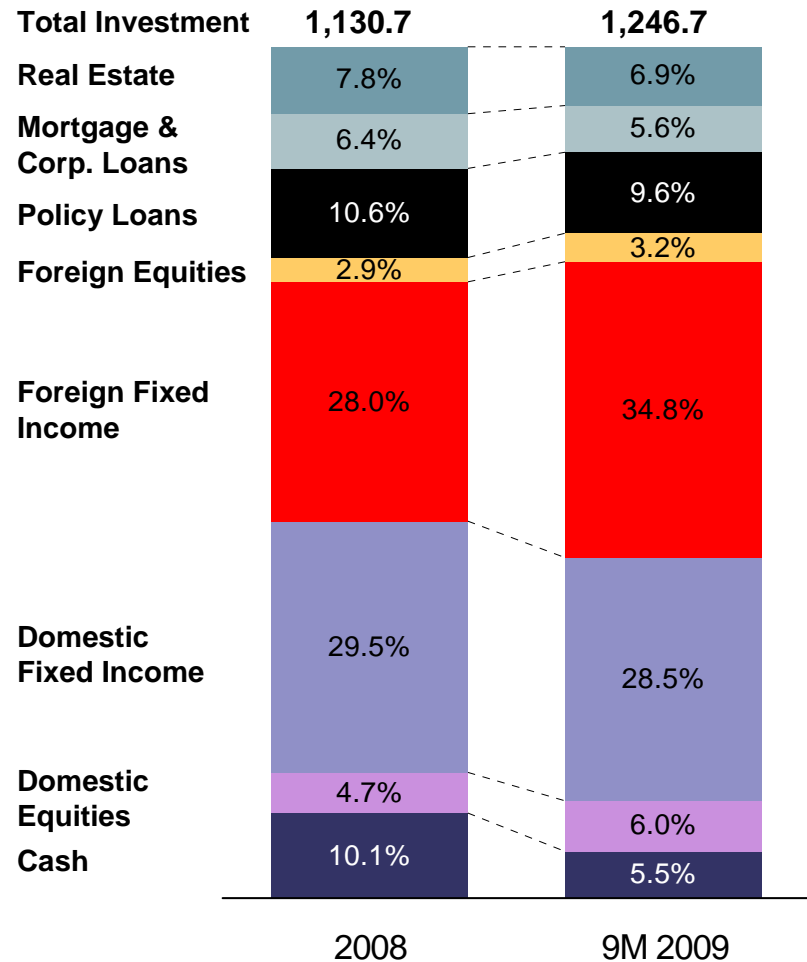
NT\$bn

Total Assets



Note:

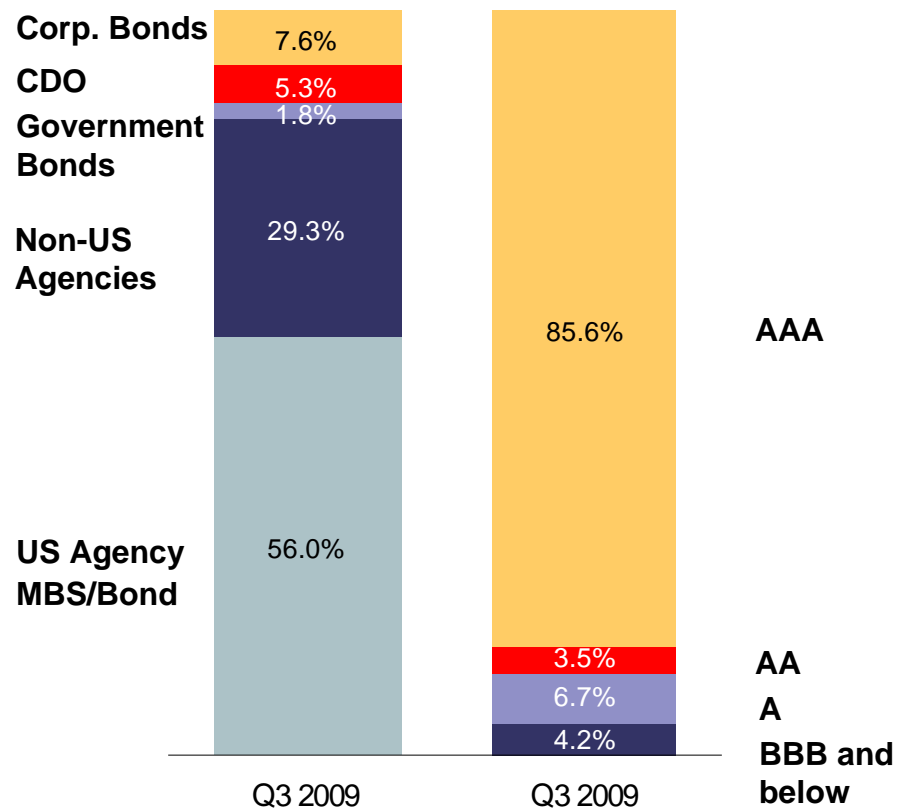
- (1) Due to rounding, asset allocation figures may not add up to 100%
- (2) Includes capital gains and FX hedging cost



Overseas Fixed Income – Limited Credit Risk

Overseas Fixed Income Portfolio

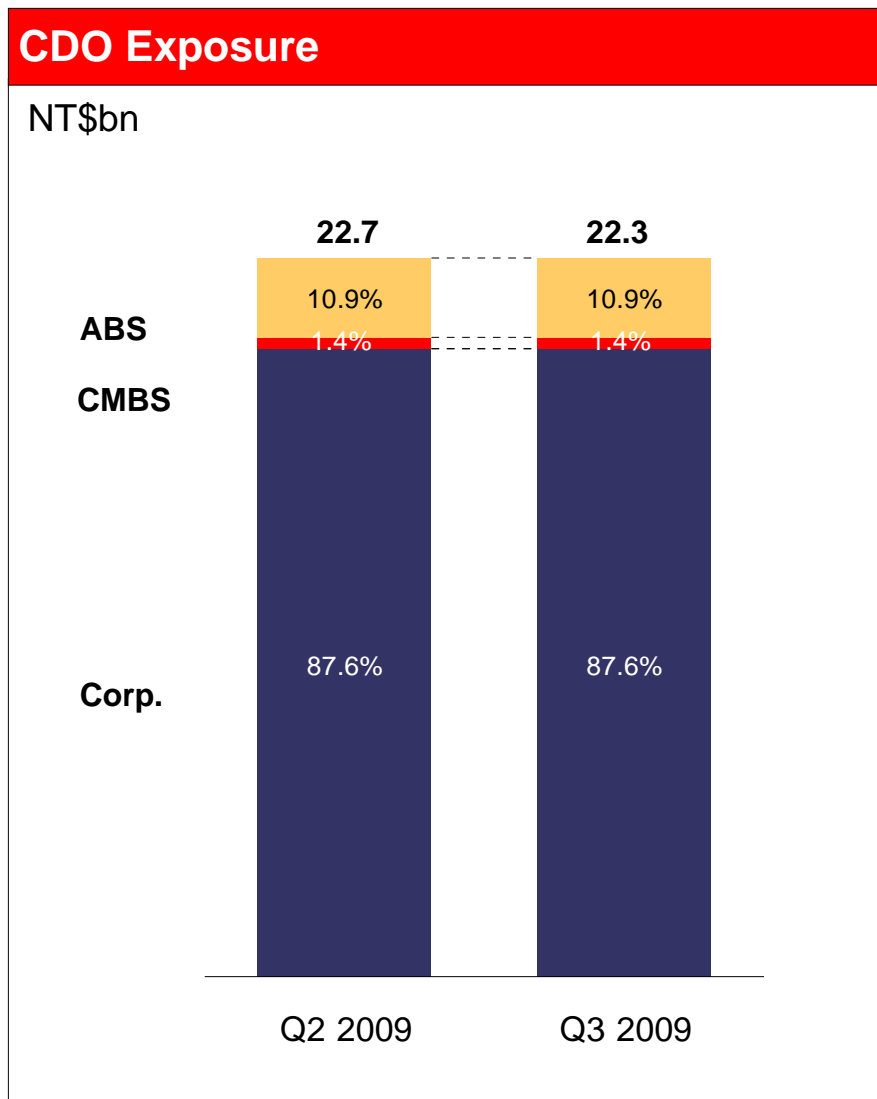
Total=NT\$434.1bn



Comments

- Portfolio mainly comprises low risk investments such as government bonds, US Agency MBS/Bonds, and Non-US Agency Bonds
- AAA rated investments accounted for 85.6% of the portfolio. 95.8% of the portfolio is rated A and above. Overall credit risk exposure is very limited
- Corporate bond portfolio comprises leading investment grade names with stable credit quality (e.g., Dell, AT&T, Wal-Mart, IBM)

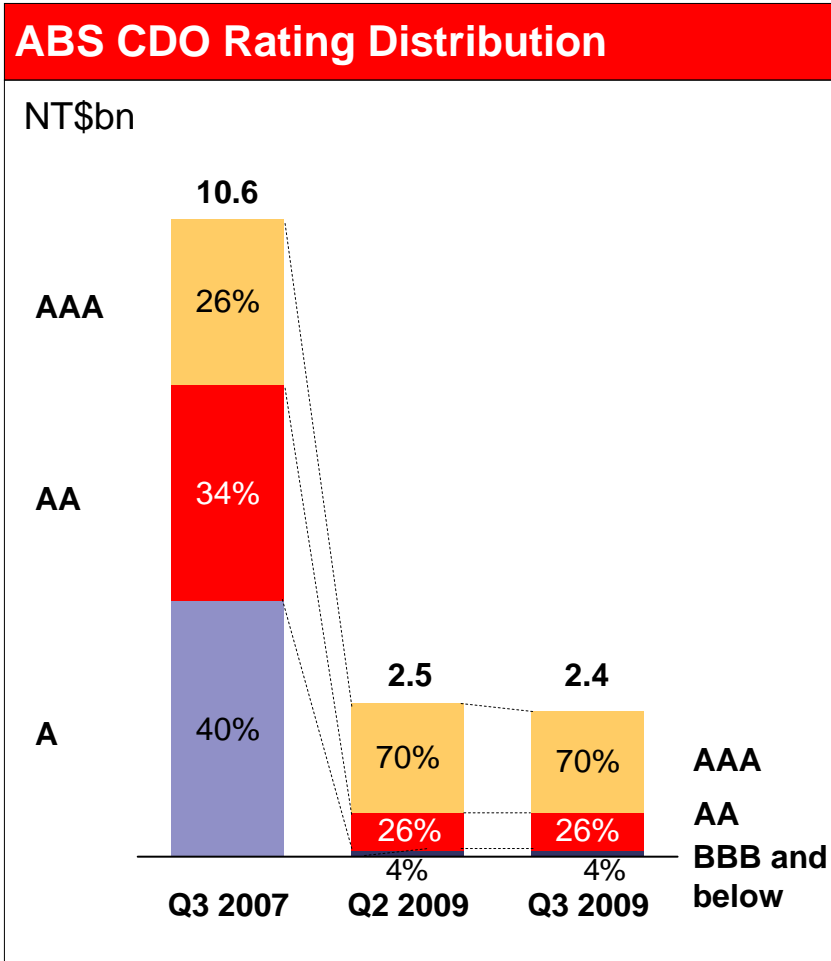
CDO Exposure



Comments

- 10.9% of CDOs were referenced to Asset Backed Securities which consist of RMBS, CMBS, auto loans, etc.
- Accounting treatment is 'no active market'
- Policy is to conduct impairment test when there is significant deterioration in credit quality (downgrade by more than 5 notches or to non-investment grade). No loss recognized in Q3 2009
- Total CDO exposure were NT\$22.26bn
- Due to deterioration in credit market, cumulative loss of NT\$1.49bn among corporate CDOs has been recorded. The company will proactively manage the portfolio and deploy necessary hedging strategies to minimize losses. Overall credit risk is expected to be manageable

ABS CDO Rating Distribution

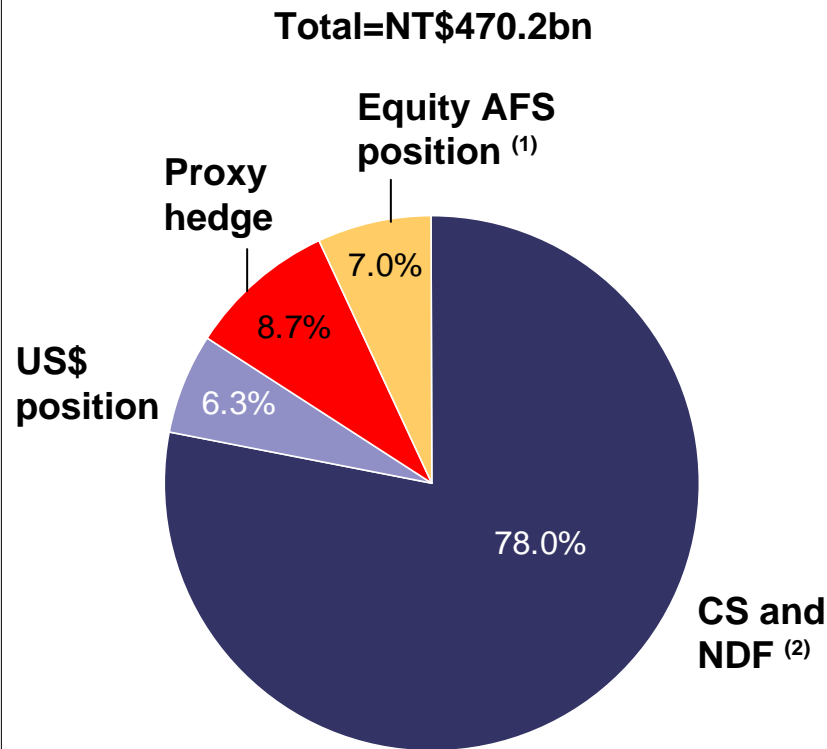


Comments

- 12.7% of ABS CDO assets are referenced to U.S. sub-prime mortgages
- No loss recognized in Q3; cumulative loss was NT\$7.56bn
- 68.8% of ABS CDO has been impaired

Hedging Strategy

Mix of Hedging Strategies Used



Comments

- Share of traditional hedges controlled within the target range of 70~90%
- Proxy hedging increased to 8.7%
- Driven by effective hedging strategy, annualized hedging cost was lower than 1.1% in 9M 2009
- Available for sale position in foreign equities accounted for 7.0% of the portfolio and was not marked to market in income statement

Note:

(1) Available for sale position

(2) Currency swaps and non-delivery forwards

Investment Strategy

Strong ALM Discipline

- Develop Strategic Asset Allocation based on liability profile and capital budget
- Build core portfolio of recurring income
- Achieve diversification and yield pick-up through overseas investments; obtained approval to increase overseas investment to 40%; currently operating between 35~40%

Well-diversified Portfolio

- Diversification by asset class (equity, credit, currency, commodity, real estate)
- Diversification by strategy for uncorrelated sources of alpha (quantitative, value, etc.)

Cost-effective Currency Hedging

- Target share of traditional hedges at 70~90% in the medium-long term
- Target hedging cost at 200 bps or below

Enhance Investment Risk Management

- Manage/ control investment risk by prudent SAA and TAA ranges
- Cooperated with leading consulting company to enhance investment processes and investment risk management
- Phase II of the Algo system (a cross-subsidary market risk management platform) expected to be completed in Q2 2010

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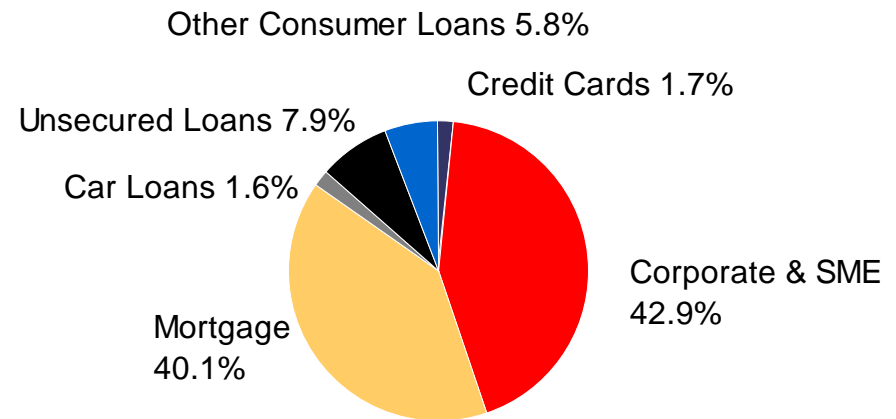
Shin Kong Bank

- 10th largest private bank in Taiwan
- Over 2 million customers and 1 million credit cards outstanding
- 107 branches with over 50 located in the Greater Taipei area
- Offer a wide range of banking products including credit cards, mortgages, auto loans, deposits, other consumer finance and corporate products
- Established a representative office in Ho Chi Minh City, Vietnam in 2007.

Financial Overview

NT\$bn	2006	2007	2008
Total Loans	241.76	280.34	283.99
Total Deposits	286.93	326.01	356.19
Net Income	-7.27	1.42	0.23
Total Assets	351.53	385.66	402.86
Shareholders' Equity	19.91	21.22	20.61

2008 Loan Breakdown



Total Loan: NT\$284bn⁽¹⁾

Note:

(1) Includes credit cards revolving balance but excludes overdue receivables

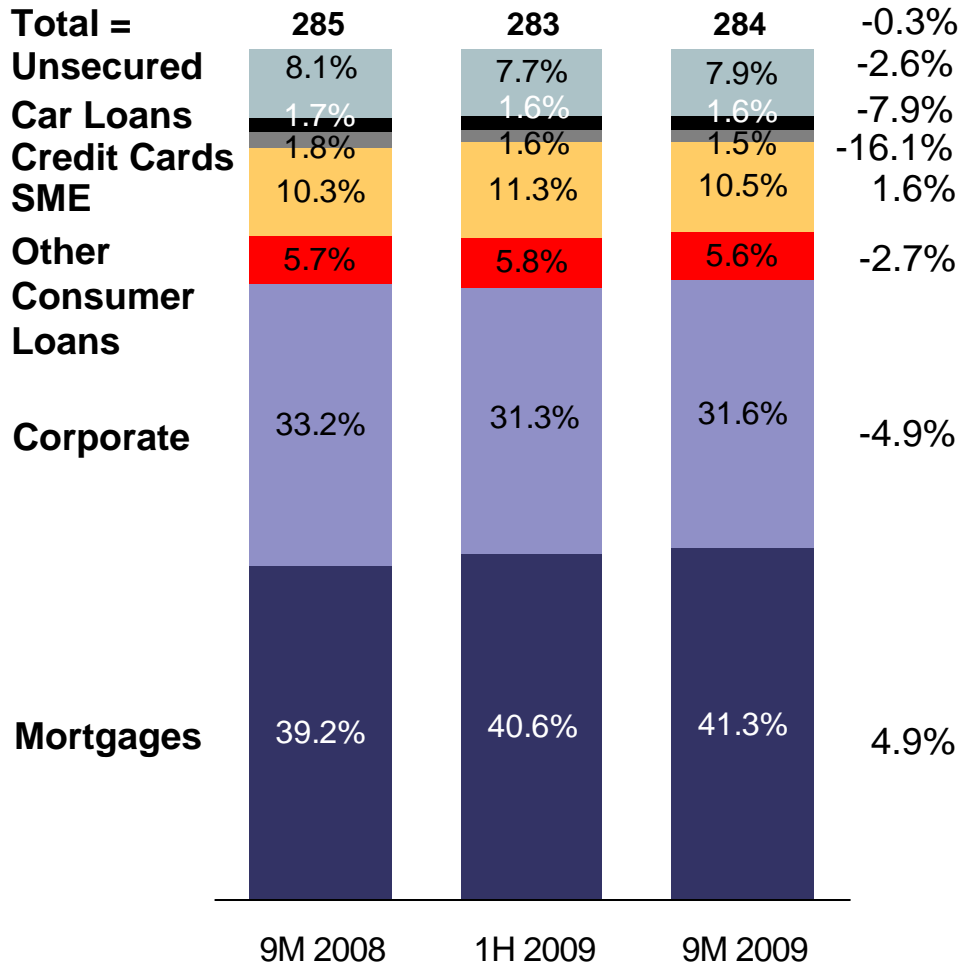
SKB – 9M 2009 Overview

- After-tax profit for 9M 2009 was NT\$449 million (up 119.4% from 9M 2008); after-tax profit for Q3 2009 was NT\$218 million (up 271.4% from Q2 2009).
- Loan balance increased 0.5% quarter-on-quarter. L/D ratio was 81.8% (incl. credit cards balance). To strike a better balance between risk and return in this low interest environment, risk management has been strengthened and high risk loans recovered.
- NIM improved to 1.28% in Q3 2009.
- Fee income from wealth management has recovered since Q2 2009 due to recovery in global markets. Fee income from wealth management for 9M 2009 was NT\$452 million (up 0.2% from 9M 2008). SKB achieved bancassurance cross-sales of NT\$14.59 billion in the first 9 months, accounting for 42.2% of SKL bancassurance premium.
- Credit card NPL ratio decreased to 1.75% and coverage increased to 177.78%.
- 9,252 cases (amounting to NT\$802 million) were filed since implementation of the Consumer Debt Clearance Regulations till the end of September; overall situation expected to be manageable. Monthly repayment rate of restructured loans remained stable; cumulative repayment rate was 53.11%.
- Asset quality improved with overall NPL and coverage at 1.79% and 70.55% respectively. NPL ratio for mortgages remained low at 0.75%.

Loan Mix

NT\$bn

YoY Growth

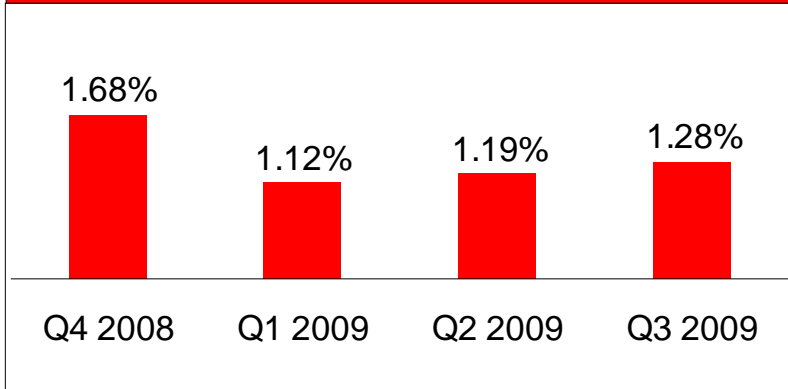


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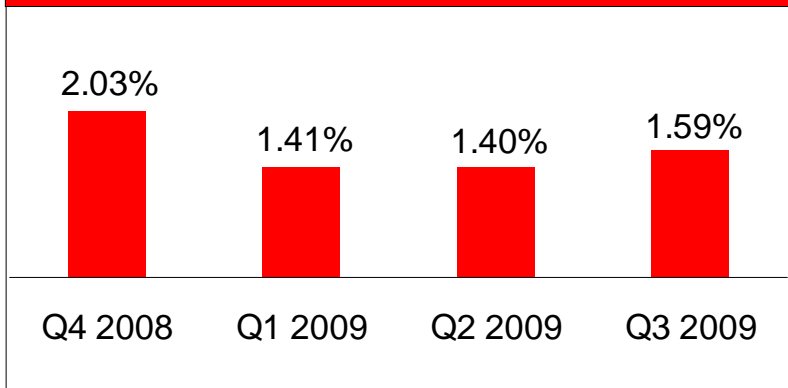
- Loan balance increased 0.5% quarter-on-quarter but decreased 0.3% year-on-year.
- Despite stringent credit policies, mortgages achieved stable growth; maximum LTV ratio was 80% for urban planning areas and 60% for non-urban planning areas
- L/D ratio was 81.8% (incl. credit cards balance)

Interest Yield

Net Interest Margin



Net Interest Spread

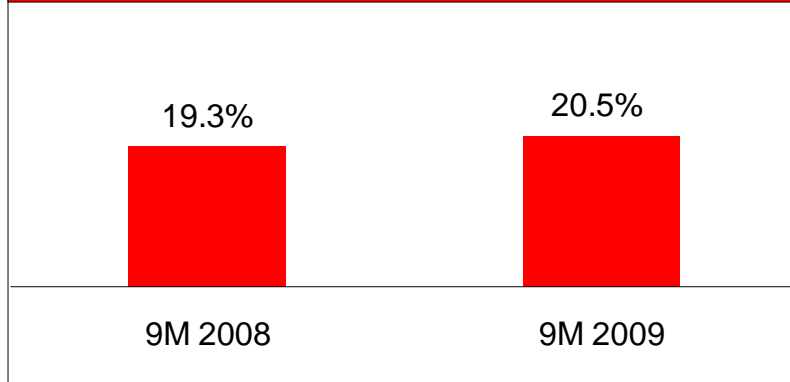


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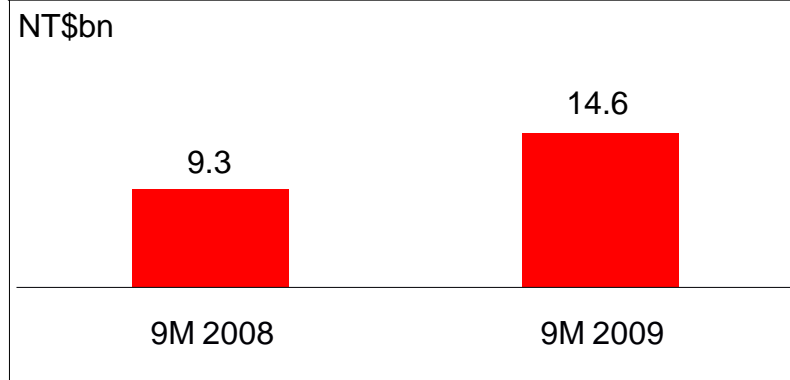
- NIM improved to 1.28% in Q3 2009
- Impact of Central Bank rate cuts on loan rates has been largely reflected. Loan rates have stabilized
- Average deposit rate decreased 20bps from Q2 2009
- Going forward, SKB will continue to :
 - Develop cash management to increase demand deposits and lower cost of funds
 - Increase fee income and non-interest income from corporate customers, and
 - Develop SME and consumer loans with appropriate risk control to enhance interest income

Fee Income

Net Fee Income / Total Income

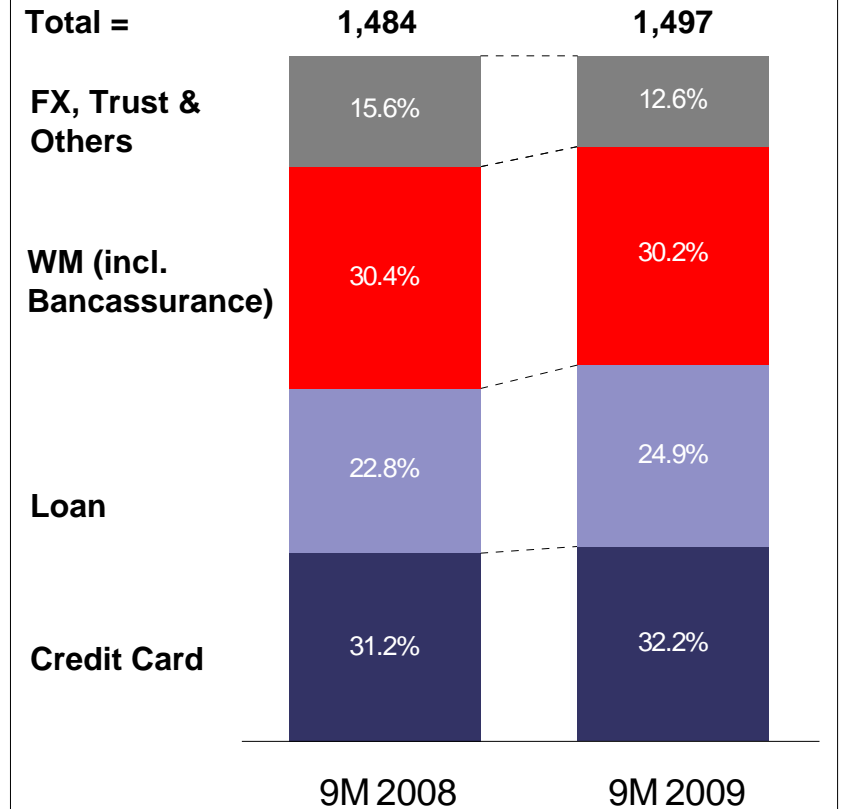


Bancassurance (SKL) - FYP



Fee Income Breakdown

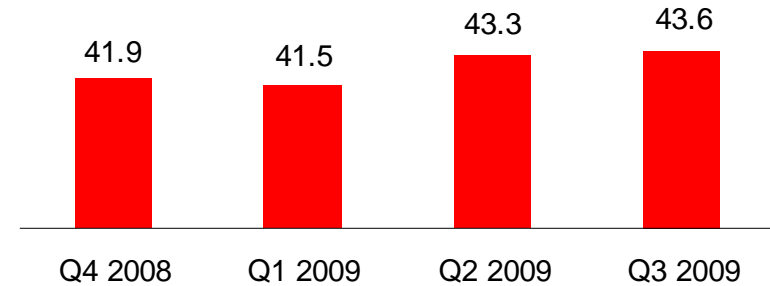
NT\$m



Wealth Management

AUM

NT\$bn

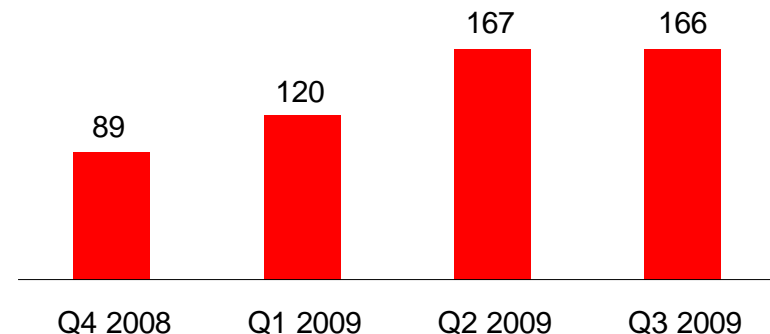


Wealth Management Center



WM Fee Income

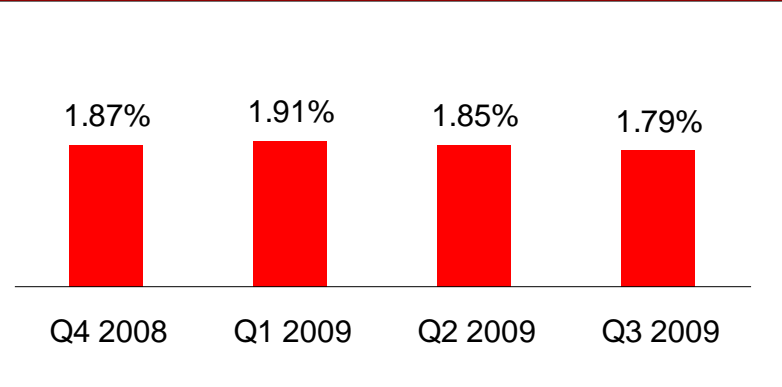
NT\$m



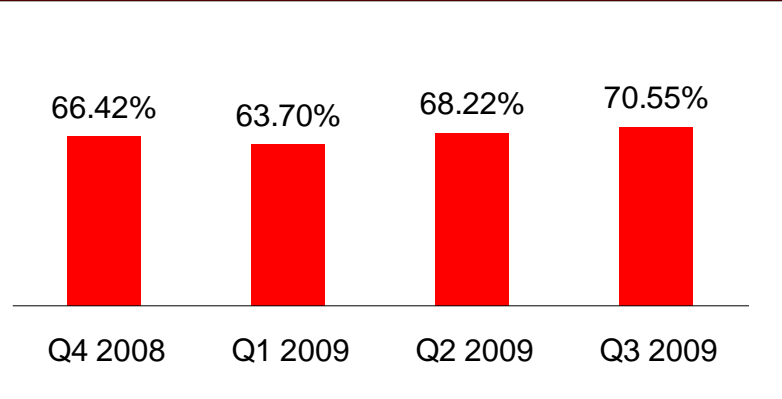
- Fee income from wealth management has recovered since Q2 2009 due to recovery in global markets. Fee income from wealth management for 9M 2009 was NT\$452 million (up 0.2% from 9M 2008) and accounted for 30.2% of total fee income
- Sales focuses were on insurance products (e.g., Traditional, Health and PA) and mutual funds in the first 9 months. As global markets stabilize, sales of mutual funds are expected to grow in Q4

Asset Quality

NPL Ratio



Coverage Ratio

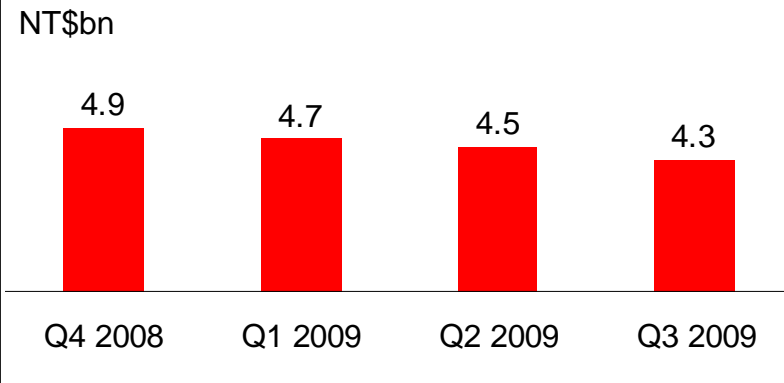


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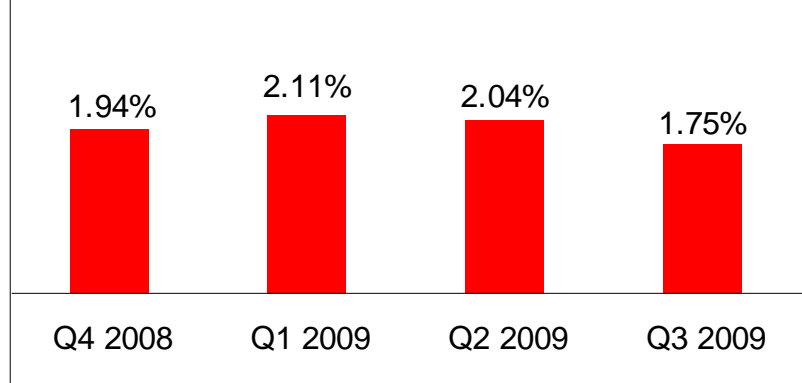
- Asset quality improved with overall NPL at 1.79%
- NPL ratio for mortgages remained low at 0.75%
- Coverage was 70.55% - above the Company's medium term target
- 9,252 cases (amounting to NT\$802 million) were filed since implementation of the Consumer Debt Clearance Regulations till the end of September. Overall situation expected to be manageable. Monthly repayment rate of restructured loans remained stable; cumulative repayment rate was 53.11%
- As of the end of September, loan balances on DRAM and TFT-LCD industries were NT\$5.04bn and NT\$1.00bn respectively, accounting for 1.8% and 0.4% of total loans. Exposures were limited

Credit Cards Metrics

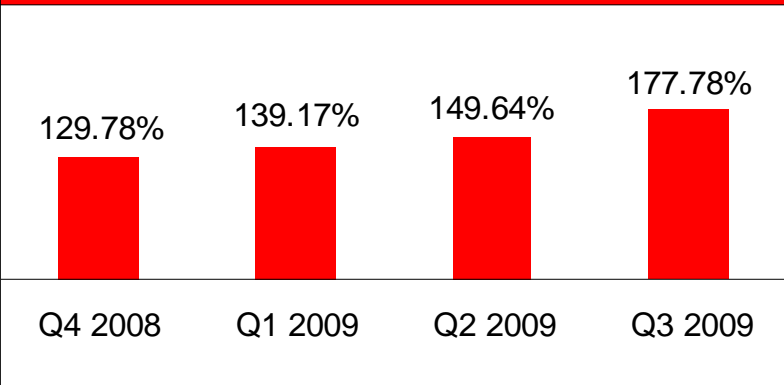
Revolving Balance



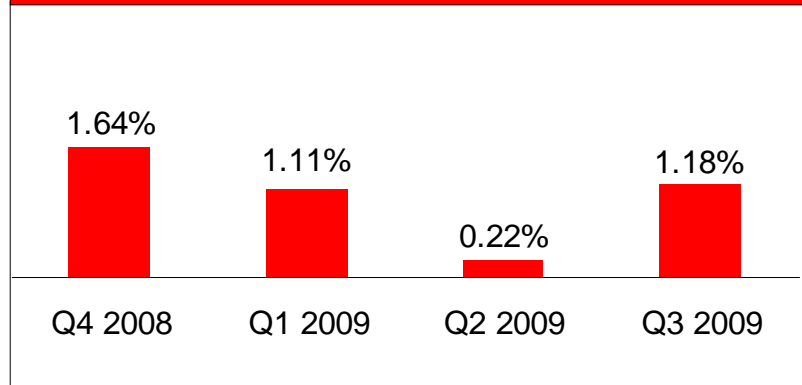
90-day NPL



Coverage Ratio (1)



Charge-off Ratio (2)



Note:

- (1) Actual reserves / NPL
- (2) Unannualized numbers

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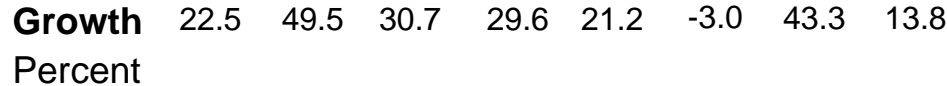
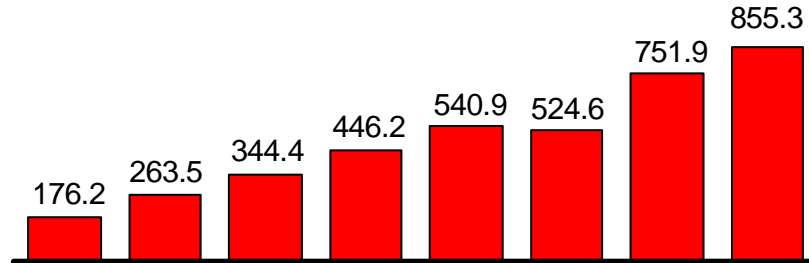
- **Market opportunities**
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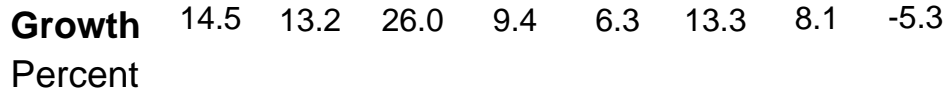
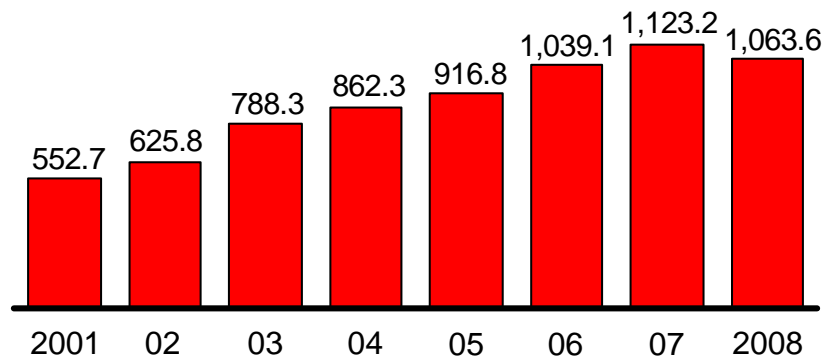
Insurance opportunity:

High growth driven by new products and channels

Life FYP
NT\$bn

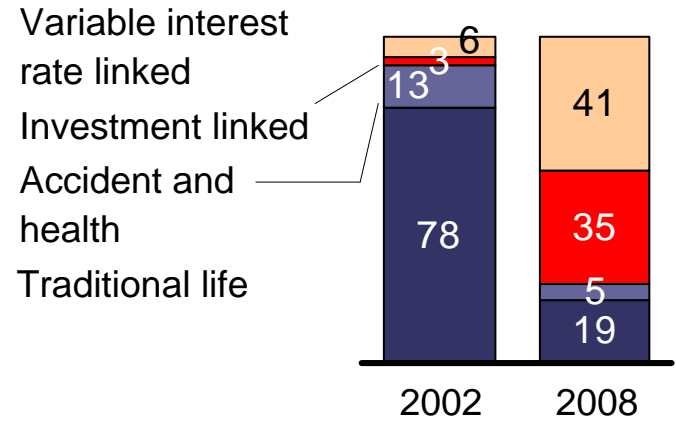


Life renewal premium
NT\$bn

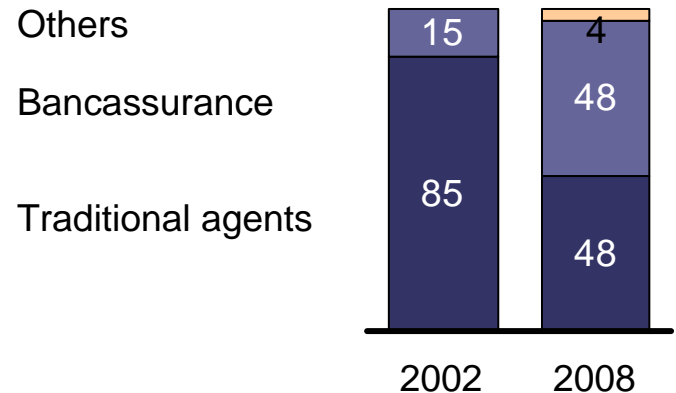


Source: Insurance Institute

New business breakdown
Percentage



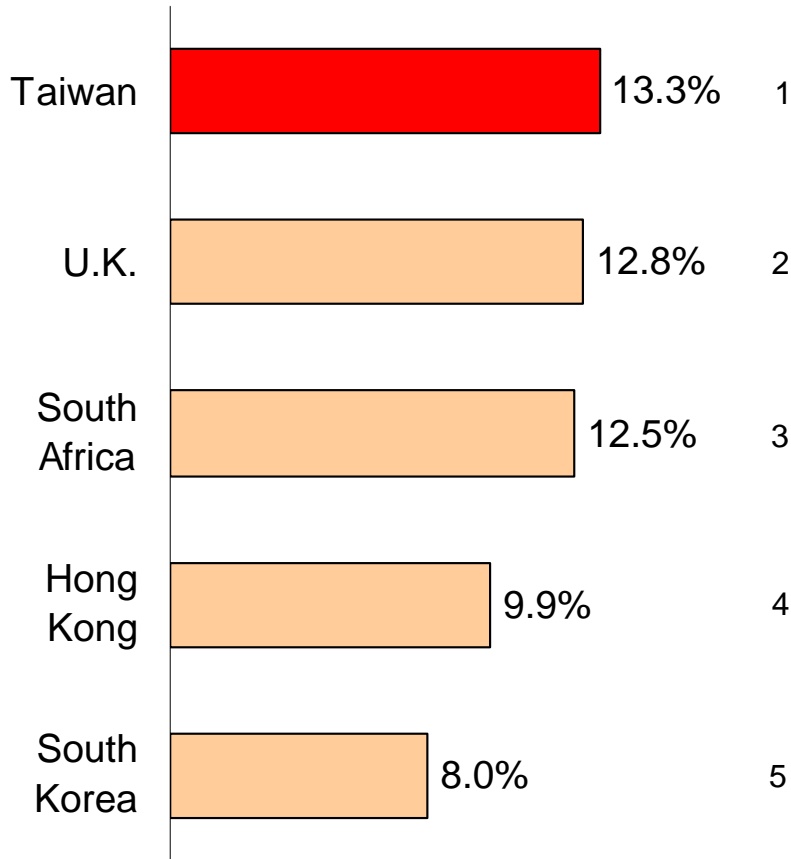
New business channel mix
Percentage



Insurance opportunity:

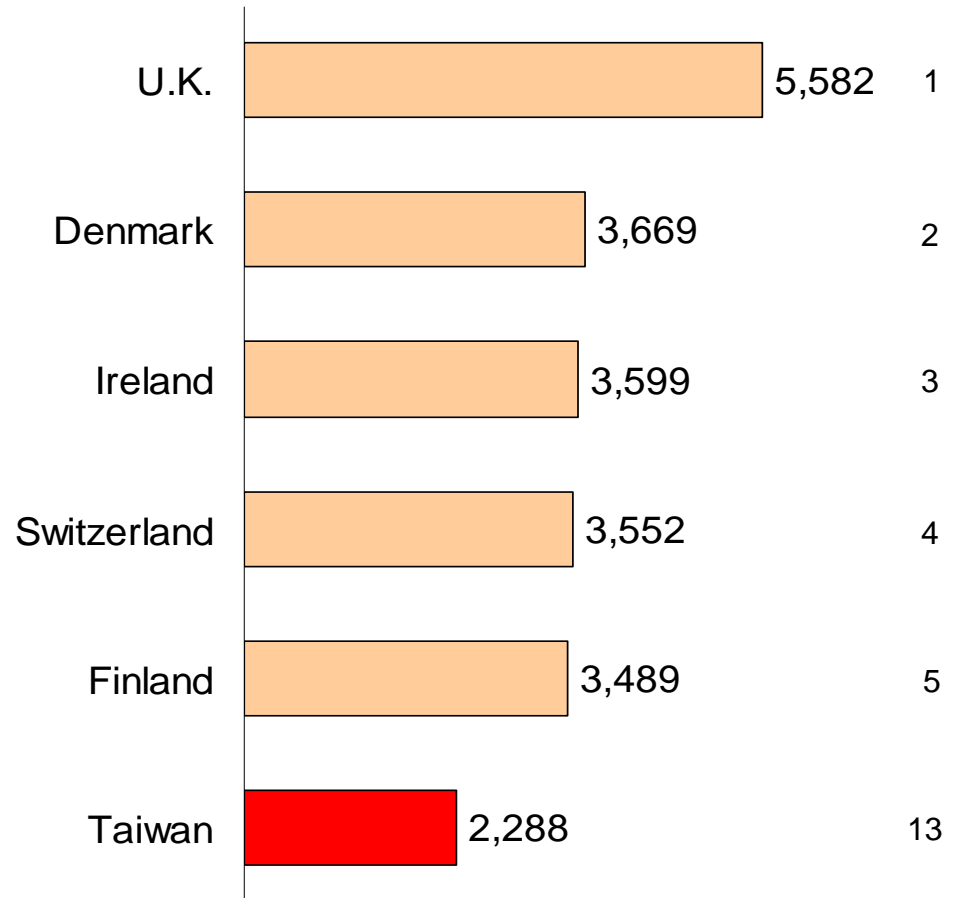
High penetration but low density

Life business premiums/GDP, % Rank



Life insurance expense per capita, US\$

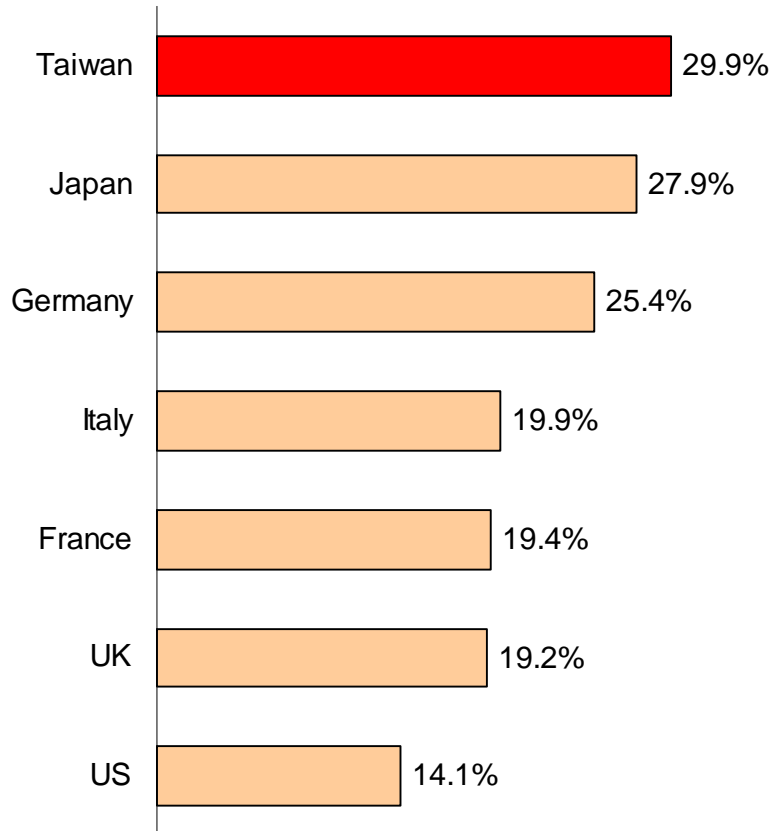
Rank



Wealth management opportunity:

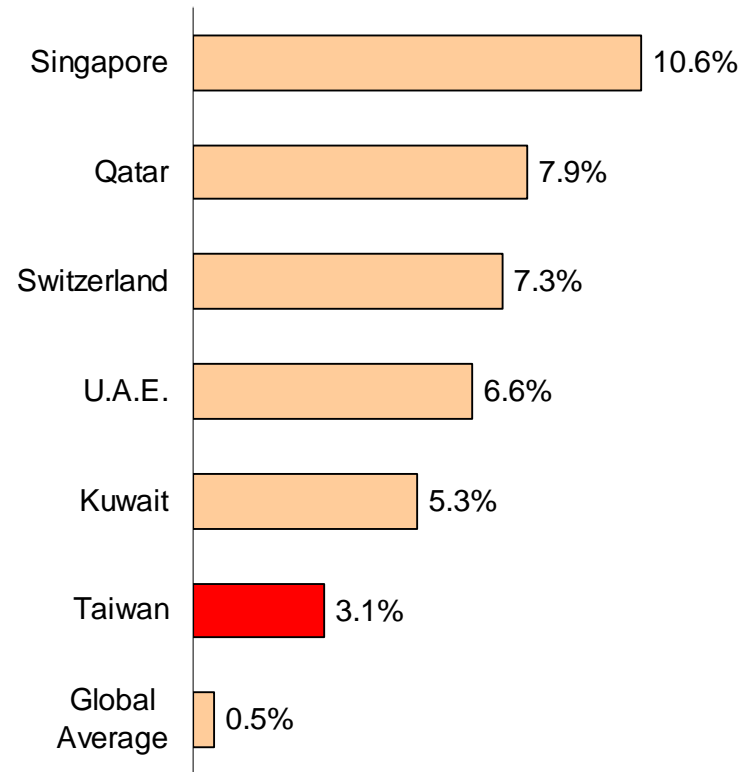
High savings rate and wealth concentration

Savings rate (1)



Concentration of wealth (2)

Millionaire households as a percentage of total households



Source:

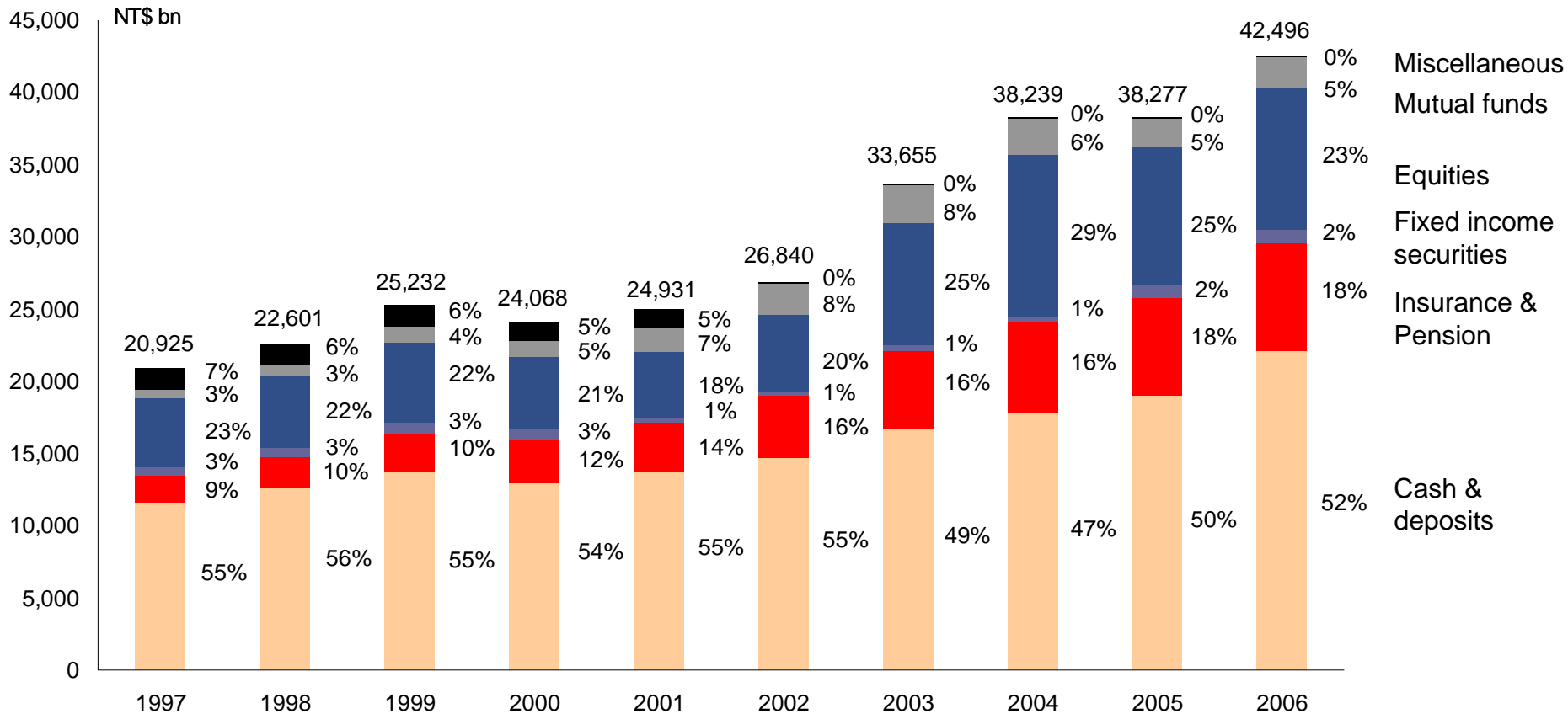
(1) National Statistics, Taiwan; BEA (USA), International Financial Statistics (IMF), Monthly Statistics of Japan, 2007

(2) BCG global wealth market-sizing database, 2008

Wealth management opportunity:

Asset migration away from deposits

Taiwanese household assets (NT\$bn, Percent)



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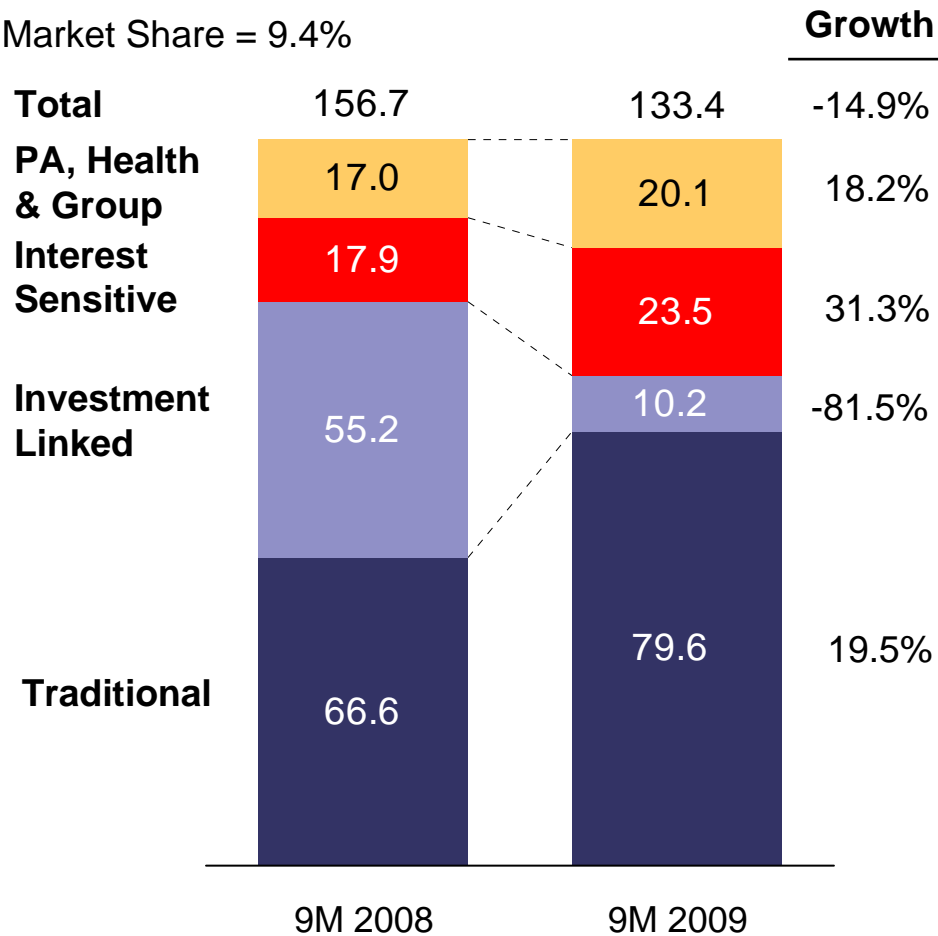
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Total Premium – 9M 2009

NT\$bn

Market Share = 9.4%



Comments

- Sales of investment linked products showed signs of recovery and contributed NT\$4.72bn in Q3 FYP. Total premium was lower than the high basis achieved in 2008
- Driven by strong sales in high value health products, total premium from PA, Health & Group grew by 18.2%
- Traditional and related policies (mostly recurring premium) accounted for 59.7% of total premiums, up 19.5% YoY

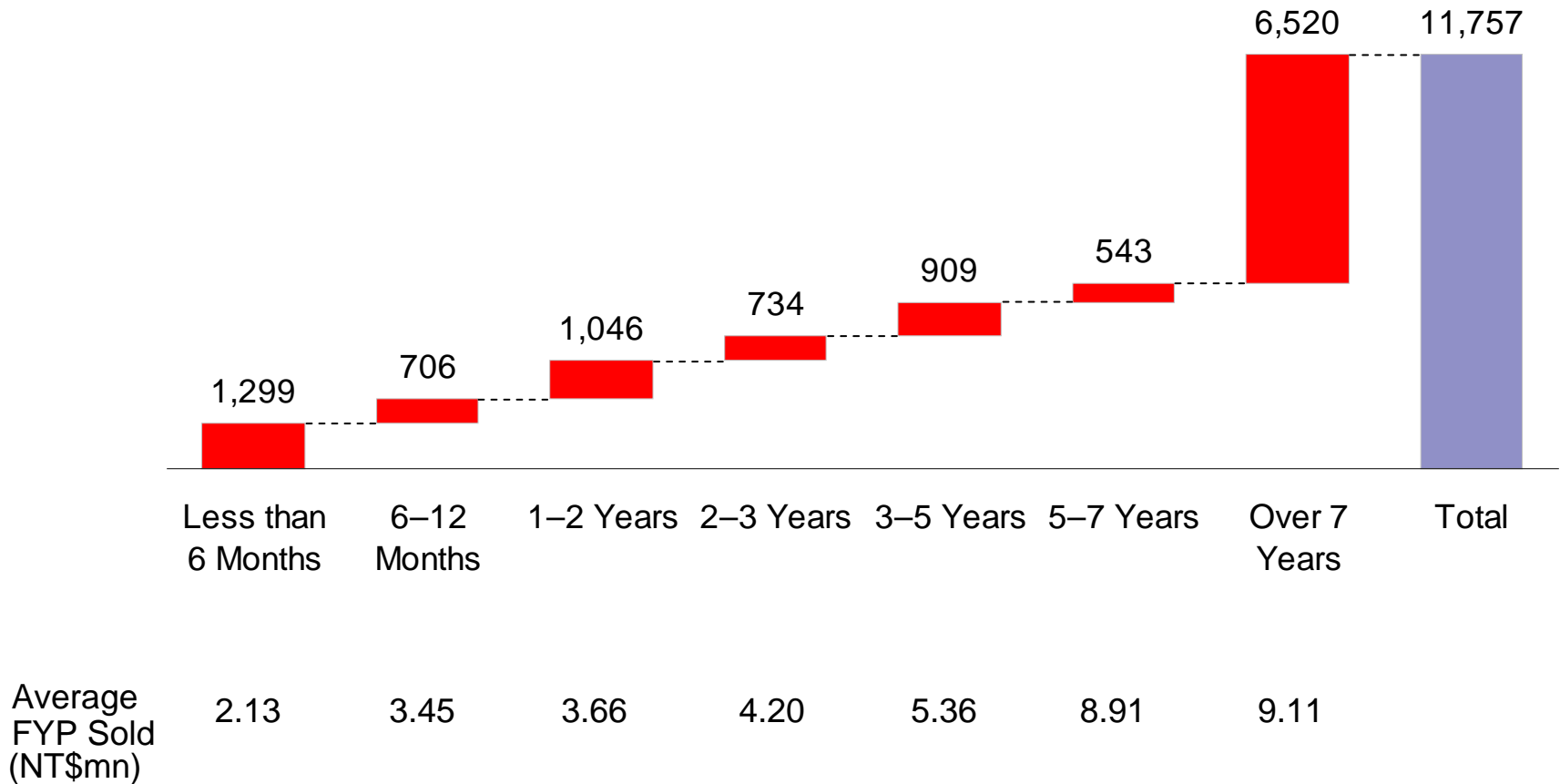
SP / RP Breakdown – 9M 2009

NT\$bn

9M 2009 FYP	Single Premium	Regular Premium	Flexible Payment	Total
Traditional	13.43	5.67		19.10
Investment-linked				
VUL			-0.30	-0.30
Structured note	4.93			4.93
Interest Sensitive				
Annuity	23.32		0.01	23.33
Life			0.22	0.22
PA, health and others		5.19		5.19
Total	41.68	10.86	-0.07	52.47

Agent Number and Productivity by Tenure

2008



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Summary of CDO/CBO Losses

Reflected in Income Statement

Impairment Loss Recognized (NT\$bn)	2007	1H 2008	2H 2008	1H 2009	3Q 2009	Total
ABS CDOs	1.88	3.20	0.74	1.75	-	7.56
CBOs	1.03	1.37	-	-	0.71	3.10
CMBS CDOs	-	0.13	-	0.97	-	1.10
Corporate CDOs	-	-	1.40	0.09	-	1.49
Total	2.91	4.70	2.14	2.81	0.71	13.26

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SKL - EV & AV Results

Unit: NT\$bn

	2007.12	2008.12	YoY growth
Adjusted NAV	89.8	70.2	-21.8%
VIF	56.2	37.5	-33.3%
COC	32.0	27.0	-15.7%
EV	114.0	80.7	-29.2%
V1NB	12.8	10.7	-16.3%
AV (5 years NB)	156.7	117.9	-24.8%
AV (20 years NB)	205.0	161.0	-21.5%

Note:

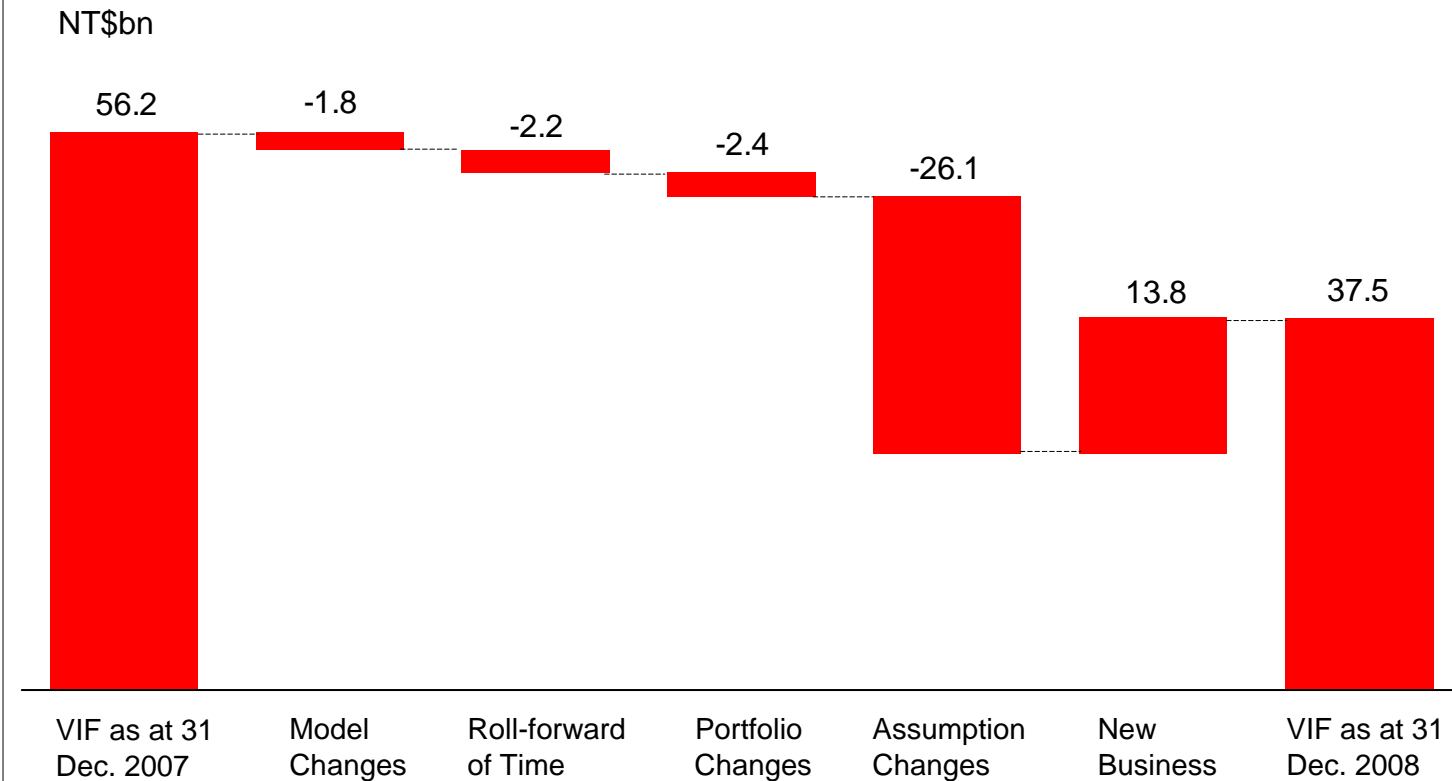
(1) Based on SKFH's outstanding shares of 6.2bn as of the end of Q1 09, per share AV (5 year NB) = NT\$19 and per share AV (20 year NB) = NT\$26

SKL - Estimate of Embedded/ Appraisal Value

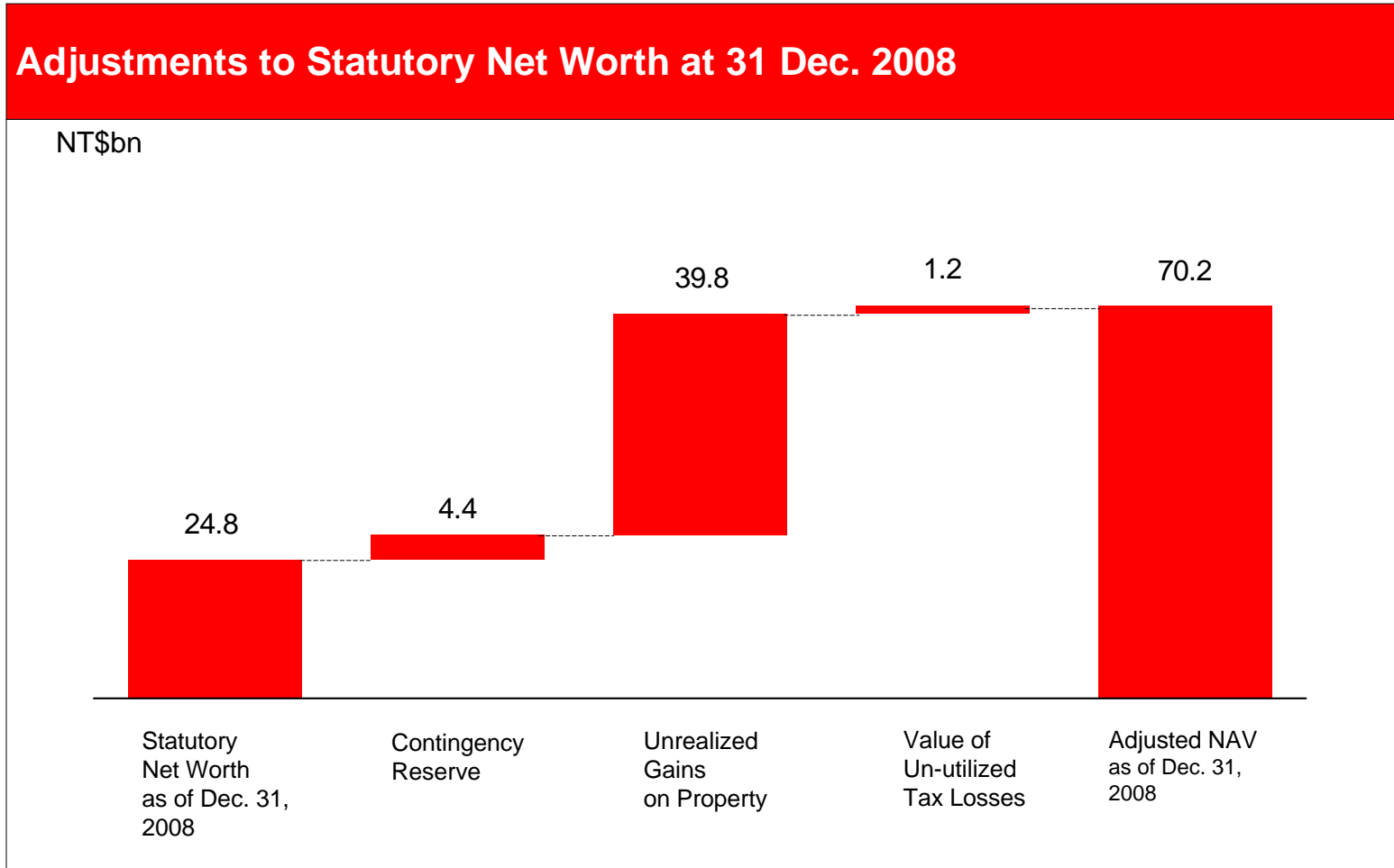
Unit: NT\$bn Valuation Date: 31 Dec, 08 Solvency Basis: 200% RBC			Base Case Scenario		
	All else equal except		Inv Return 4.65% p.a. RDR 9.5% p.a.	All else equal except	
	Inv Return 4.4%	Inv Return 4.9%		RDR 8.5%	RDR 10.5%
Adjusted Net Worth	70.2	70.2	70.2	70.2	70.2
VIF	5.4	67.8	37.5	40.6	35.1
Cost of Capital (COC)	29.2	24.9	27.0	24.6	28.8
EV after COC	46.4	113.1	80.7	86.2	76.5
V1NB after COC	10.1	11.4	10.7	11.9	9.7
AV (5 years NB)	81.2	152.6	117.9	128.8	109.0
AV (20 years NB)	121.6	198.4	161.0	182.4	143.8

SKL – Analysis of Change in VIF

**Changes between 31 Dec. 2007 and 31 Dec. 2008
broken down by components**

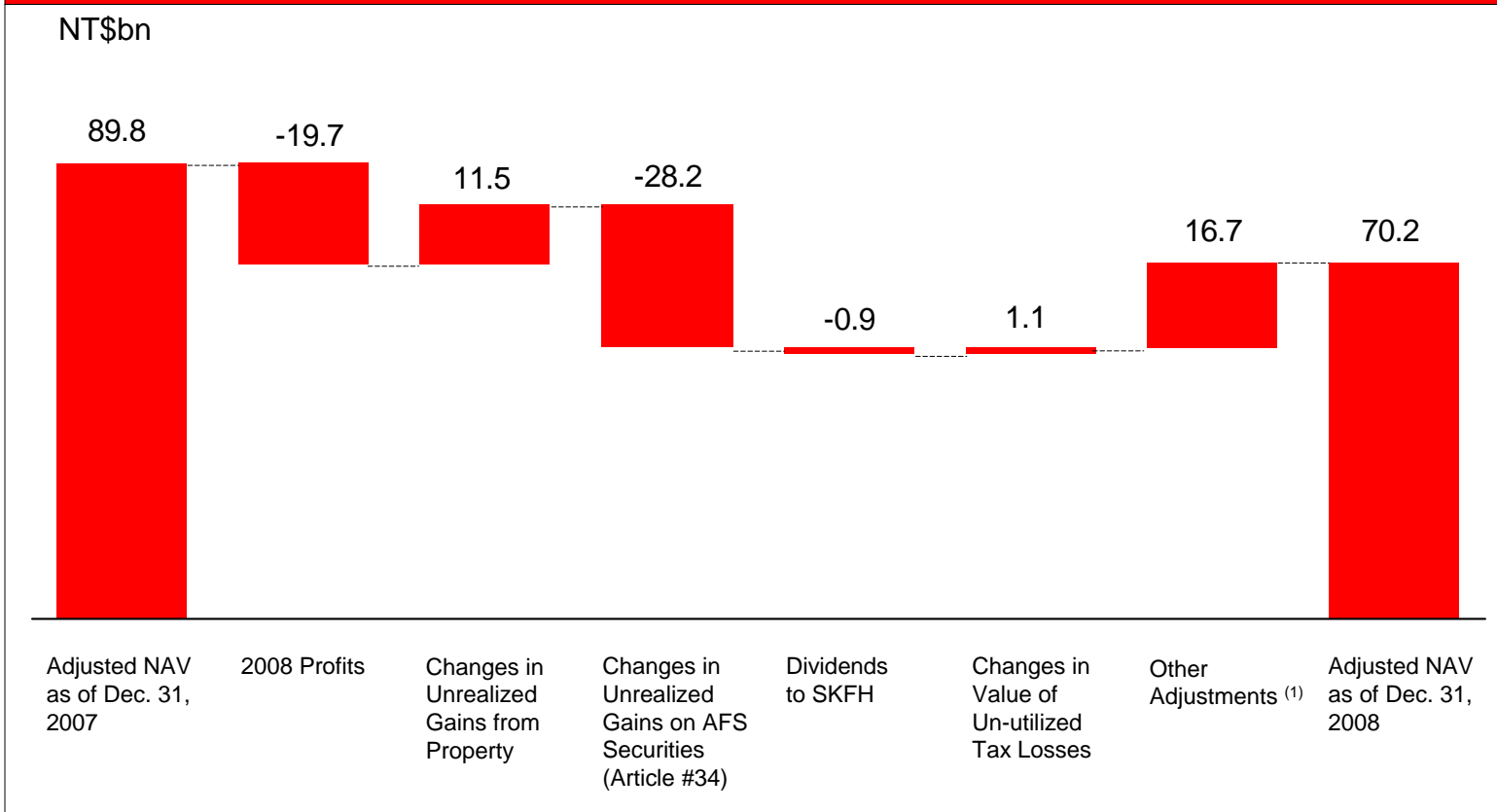


SKL – Adjusted NAV



SKL – Analysis of Change in NAV

Changes between 31 Dec. 2007 and 31 Dec. 2008 broken down by components



Note:

(1)

Included rights issue, changes in contingency reserve, and other items.

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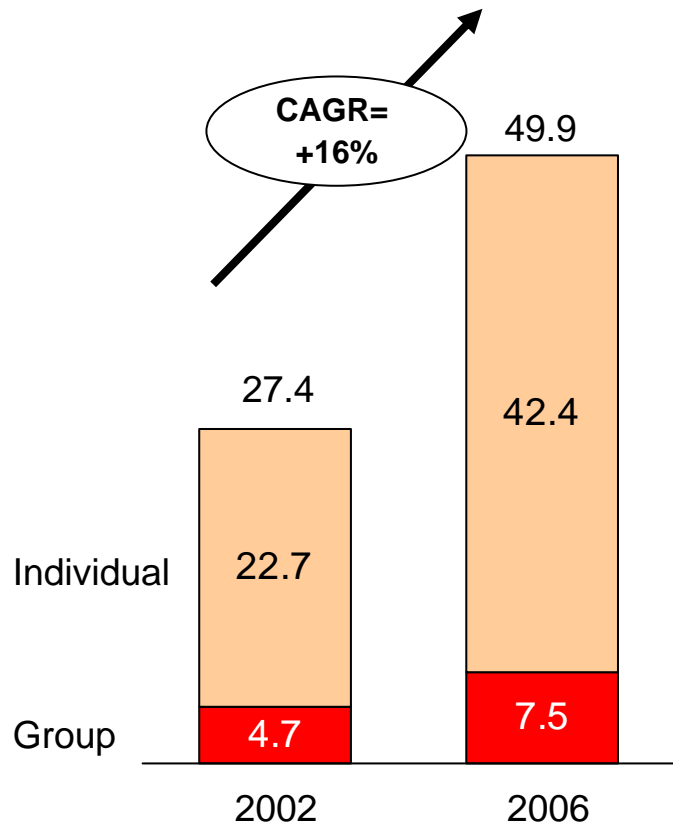
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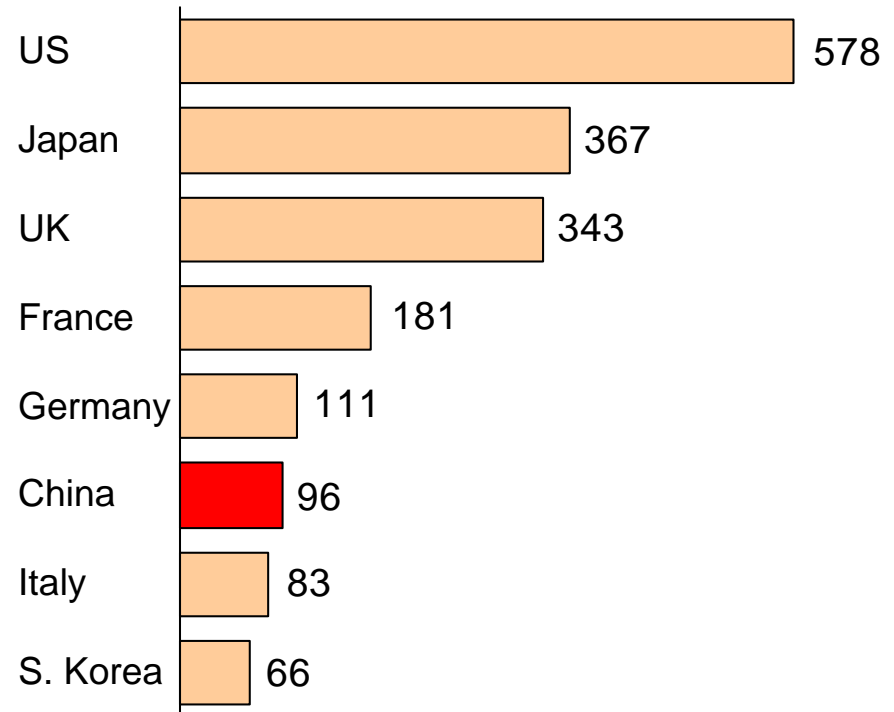
China insurance market is growing rapidly and ranked number 6 in the world

US\$bn

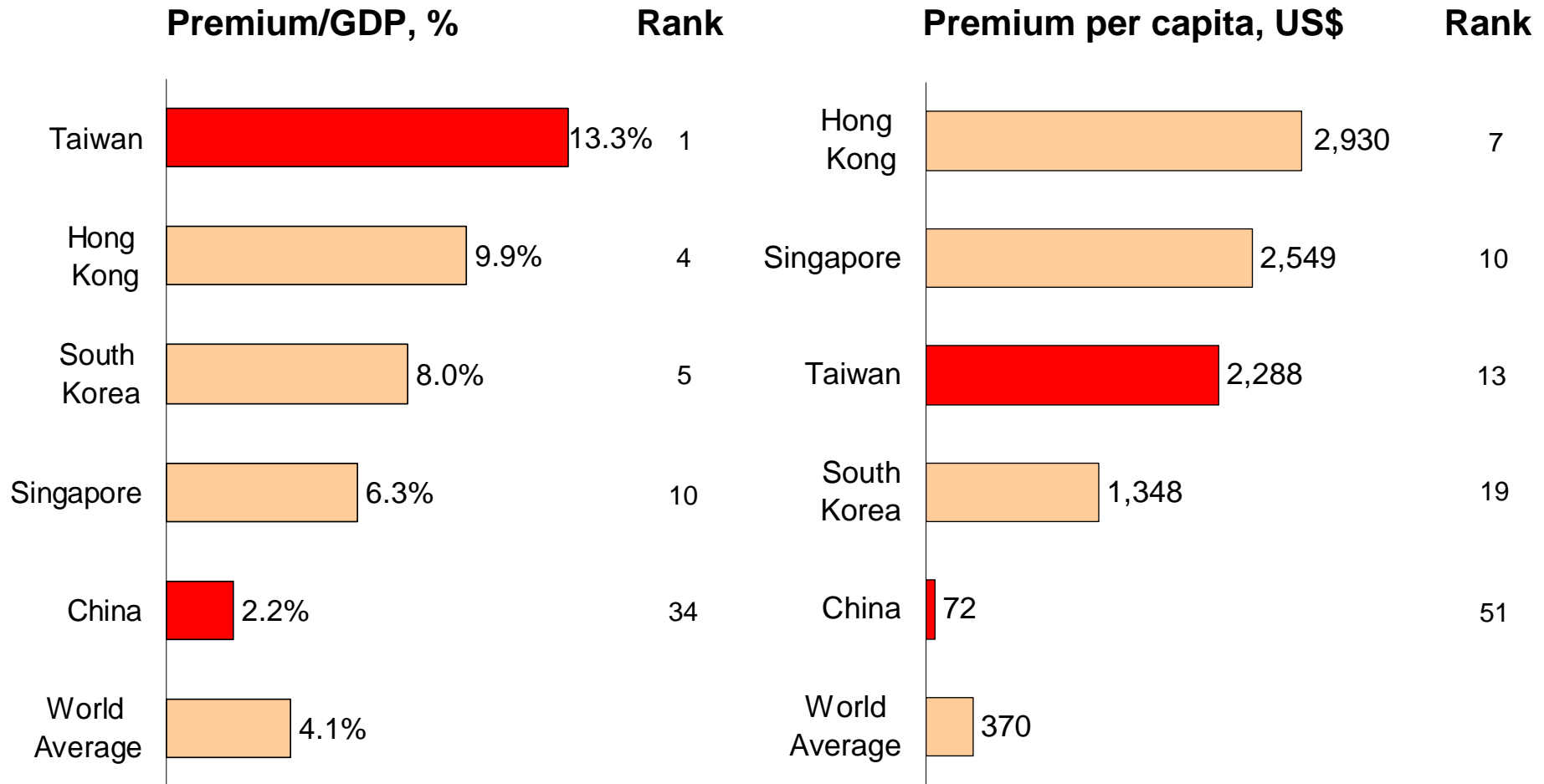
Total life premium



Total life premium 2008



Low Penetration and Density

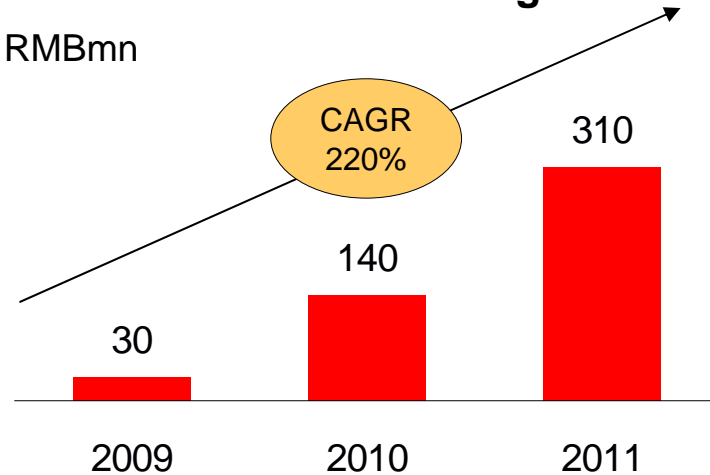


Shin Kong - HNA Life Started Operation



3 Year Total Premium Target

RMBmn



SKHNA Life Started Operation in April 2009

- Focus on agency and bancassurance channels:
 - 80 agents now to be expanded to 120 by year-end 2009
 - Bancassurance channel to be established in June
- Target to establish one new branch per year:
 - Cities with direct flights to Taiwan are prioritized
 - Cities with airports managed by HNA will provide additional advantage
- Leverage tourism to Taiwan and Shin Kong Group's medical/ entertainment resources

Joint Venture Partner – HNA Group



- Hainan Airlines Group (HNA Group) is one of China's top-four aviation consortiums. In addition to its core Hainan airlines business, the group is involved in China Xinhua Airlines, Changan Airlines, and Shanxi Airlines
- Total assets of about RMB 60 billion yuan (approx. NT\$250 billion)
- Hainan Airlines' B shares were listed in the Shanghai Stock Exchange in 1997, while its A shares were listed in 1999
- Total employees of 30,000 in HNA Group
- Group headquarters is in Haikou and Beijing will be the future operation center
- HNA Group brings together air transport, airport management, hotel, travel, retail and other related businesses, with operations in Hainan, Beijing, Shanghai, Guangzhou, Xian, and Tianjin

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SKL - Real Estate Securitization

- Create recurring management fees
- Obtain special tax treatment
- Unlock value in balance sheet
- Ensure earnings stability

	CMBS#1	CMBS#2	REIT#1	CMBS#3
Issue Date	01/10/05	06/22/05	12/26/05	02/08/07
Total Size	\$2.8 bn	\$3.1 bn	\$11.3 bn	\$1.4 bn
Retention	56% ⁽¹⁾	46% ⁽¹⁾	20%	40% ⁽¹⁾
Underlying Asset(s)	1 Office Building	1 Office Building	3 Office Buildings ⁽³⁾ , 1 Department Store, 1 Service Apartment Complex	3 Office Buildings
Type	Debt Financing at 2.85% ⁽²⁾	Debt Financing at 2.69% ⁽²⁾	Equity Financing	Debt Financing at 2.25% ⁽²⁾
Term	5yr	7yr	N/A	5yr
Capital Gain	\$0.79 bn	\$0.73 bn	\$3.6+0.7 bn ⁽³⁾⁽⁴⁾	0.57bn ⁽⁵⁾

- Notes:
- (1) Retained equity tranches of CMBS deals, therefore effectively maintain economic ownership and capital appreciation potential of the properties
 - (2) Weighted average cost
 - (3) One building was purchased by REIT#1 from SKL with a capital gain of NT\$0.7bn (Q4 2007)
 - (4) NT\$3.6bn gains booked in January 2006
 - (5) To be recognized over four years

SKSC Merger Transaction Summary

NT\$bn		Price/ sale value	Book value as of Jun. 30, 2009	
Assets to be acquired by MasterLink	Brokerage/ stock affairs business including equipments	0.32	4.95	
	Operational real estate	0.11		
	No-active market stock investments	0.19 ⁽¹⁾		
Other assets to be sold		4.40 ⁽¹⁾		
Total capital released from SKSC		5.02 ⁽¹⁾		
Use of fund		Capital injection to SKL		
SKFH's holding in MasterLink		25%		

Note:

(1) Estimation as of end of June 2009. Price to be confirmed.

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